



PharmaKnowl  
Consulting

# Company Profile

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2024



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# Company Background

We are a regulatory consulting office established in 2014 in Riyadh, Saudi Arabia. We provide SFDA regulatory consulting services for the Biotechnology, Pharmaceutical, and MedTech Industries.



2014



PharmaKnowl Consulting

2020

### Leading Provider of Regulatory Consulting Services in Saudi Arabia

- » Experts in Laws & Regulations of
  - » Pharmaceuticals / Biotechnology
  - » MedTech / Medical Devices
  - » Other life Sciences industries
- » Comprehensive Regulatory and CRO Solutions
- » Accelerated Market Access
- » Former SFDA Consultants

Our team offers comprehensive solutions and tailored strategies to help you navigate complex regulations and accelerate market access in Saudi Arabia. With our specialized expertise, you can focus on innovation while we ensure your regulatory compliance.

# About

## Licenses

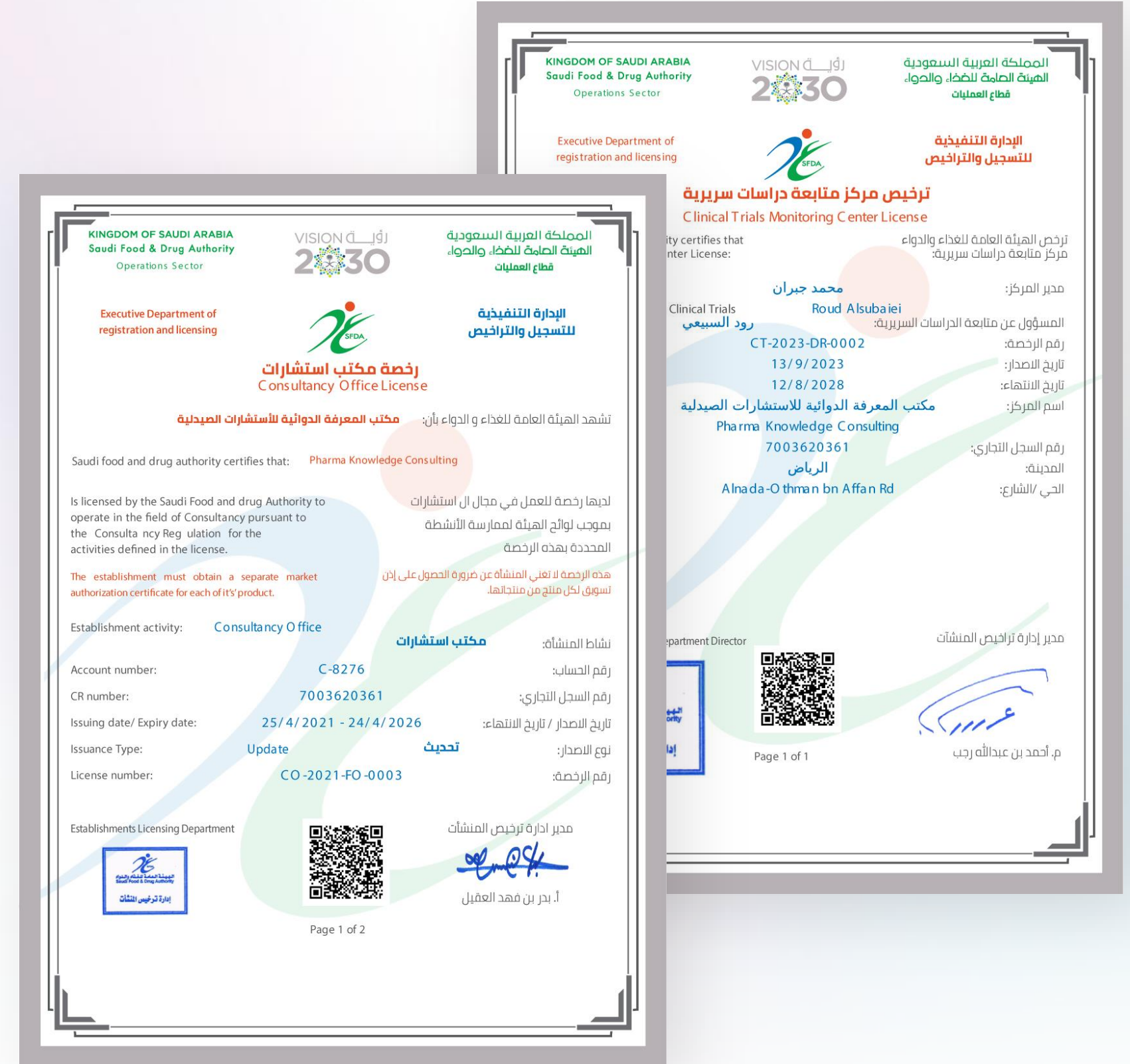
- Regulatory Consulting (SFDA)
- Pharmacovigilance (SFDA)
- Authorized Representative (SFDA)
- Clinical Research Organization – CRO (SFDA)

## Certifications

- ISO 9001:2015
- ISO 13485:2016

## Location

Alnada Center (Office No 13)  
7164 Othman bn Affan Rd. Riyadh, 13317  
Saudi Arabia



## Management

# Mohammed Jobran

Pharmacy BSc, Biomedical Informatics MSc.

## 19 Years of Regulatory Experience:

### Chief Regulatory Pharmacist

Saudi Food and Drug Authority (SFDA) – 9 Years

### Regulatory and Scientific Office Manager

Multinational Company - 6 Years

### Regulatory Principal Consultant

PharmaKnowl Consulting - 5 Years



# Why PharmaKnowl



## Knowledge

Updated with the latest regulations and other related information originated by market dynamics to provide solid opinion and regulatory intelligence.



## Cross-Sector Experience

Providing acumen advice in alliance with the authority expectations utilizing past practical experience in the Gov sector (SFDA) and the industry.



## Qualified Staff

Licensed pharmacists and biotechnologists enjoying a continuous training program.



## Credibility

Trusted by top 10 pharma and biotech companies. A local partner of global leading consulting firms.



## Authenticity

SFDA, MOH, MOC Licensed



## Quality

ISO 9001:2015 Certified



## Continuity

Business Continuity Measures



## Privacy

Data Privacy / Protected Servers

## Why PharmaKnowl

- √ Unique Regulatory Solutions
- √ Advanced Authority Communication
- √ Professional Team of Consultants
- √ Full outsource / Plug-In Teams
- √ High Tech Regulatory Solution





# Our Clients



## Our Clients



## Services



### Clinical Research

Comprehensive clinical research services, including trial design, management, and regulatory compliance.



### Pharmacovigilance

Outsourced PV function, QPPV and PV System. Assign our professional QPPVs for your pharmaceutical products.



### Quality & GMP

We audit and develop quality systems compliant with GMP and ISO standards. Providing auditors and SFDA former inspectors to fine tune all compliance aspects.

### Regulatory Affairs

We design and implement innovative & visionary regulatory strategies to support your business decisions.



### Consultation

Regulatory strategy development, due diligence, and support for mega projects such as tech transfer, MA transfer, and licensing.



### Representation

Local agent/authorized representative to work as an applicant on behalf of the marketing company to maintain compliance.



# Regulatory Projects & Operations

- Products Registration
- Life Cycle Management
- Manufacturer GMP/ISO audit
  
- MA Transfer / LM Change
- Tech Transfers / Local Manufacturing
- Licensing Agreements
  
- Dossier & Technical File Development
- Due Diligence / Gap Analysis
  
- Distributor Add/Change
- MAH Registration

## Regulatory Intelligence

- ✓ Intel information about the market.
- ✓ Regulatory updates including analysis of expected impact, timelines, and recommendations

# Regulatory Consultation

## Pharma Consultation

- Scientific Office / Distributors
- Drug Pricing
- SFDA Meeting & Appeals

## MedTech Consulting

- MD Technical File
- CER/PMCF
- Biocompatibility/Stability Tests

## Strategy Development

- Regulatory impact analysis
- Manage possible risks
- Reduction of cost and timelines



## Local Representation

- ✓ Local Agent / Applicant
- ✓ Authorised Representative (AR)
- ✓ Scientific Office Management

### Independent & Non-Commercial

- Start without a distributor
- Accelerated Approval
- International Company Registration
- Licenses Control / Data privacy
- SFDA meetings & representation



# Pharmacovigilance Services

Partner of global PV providers.

## QPPV

Qualified Person for  
Pharmacovigilance

## PSMF/PSSF

Development of PV  
Master File

## QMS

Quality management  
system

## Database

DB operation and  
XML submission

# Clinical Research Services

Partner of global CRO providers.

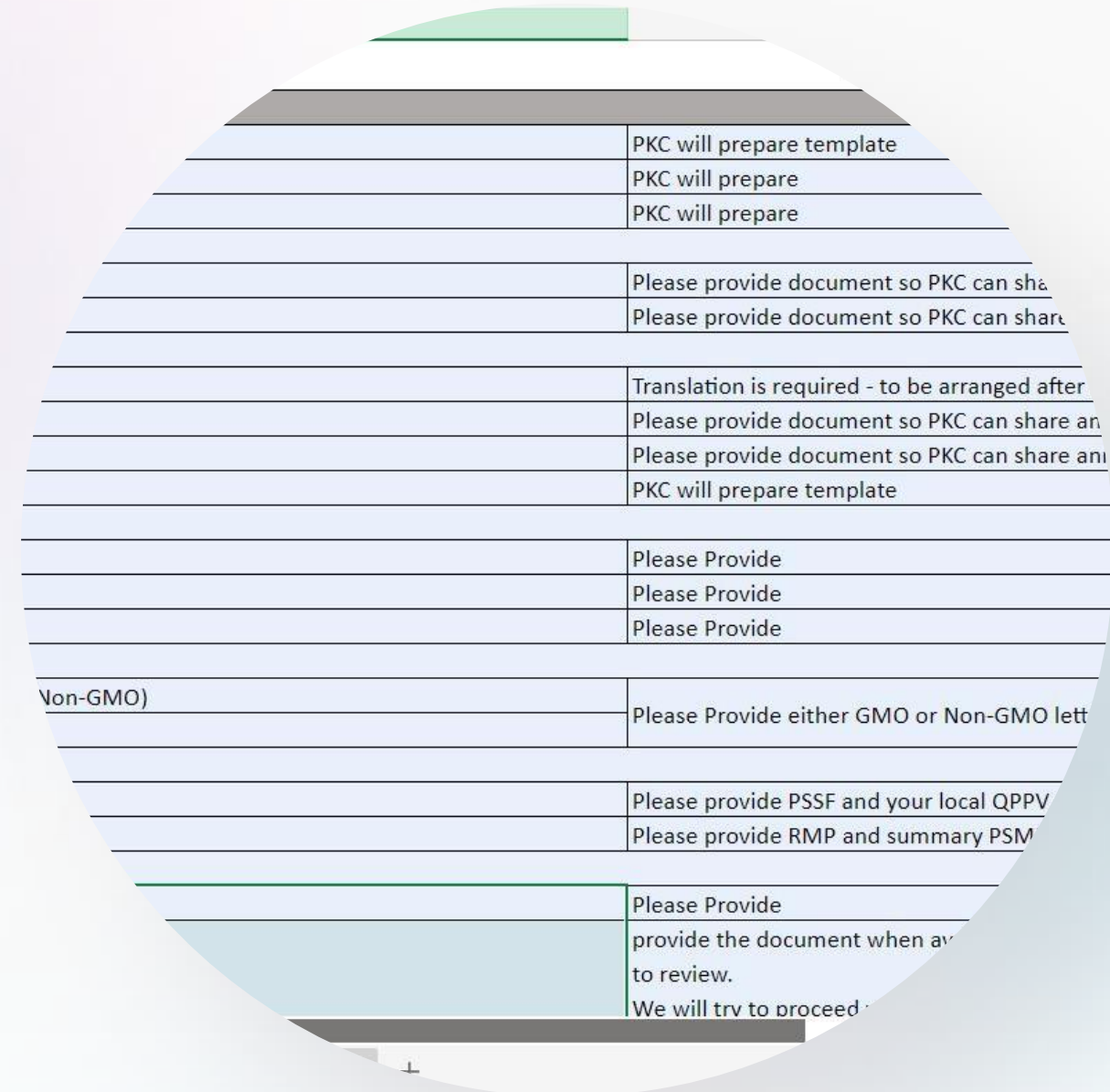
- Licensed CRO by SFDA
- Clinical Project Management Teams
- Trial data management
- Functional Service Provider (FSP)
- Submission & approval from ECs/IRBs/CAs
- CRF, CSR, CER, PMCF generation & submission.
- Statistical analysis and management of the trial data





# Example

## Submission Operations



	PKC will prepare template
	PKC will prepare
	PKC will prepare
	Please provide document so PKC can sha
	Please provide document so PKC can sha
	Translation is required - to be arranged after
	Please provide document so PKC can share an
	Please provide document so PKC can share an
	PKC will prepare template
	Please Provide
	Please Provide
	Please Provide
Non-GMO)	Please Provide either GMO or Non-GMO lett
	Please provide PSSF and your local QPPV
	Please provide RMP and summary PSM
	Please Provide
	provide the document when av
	to review.
	We will try to proceed

# How We Operate

## PharmaKnowl

SFDA



Manufacturers

Sectors Affairs
Regulatory Dept
Assessment Dept
Clearance



Meetings  
Project Progress  
Coordination



Due Diligence  
Projects discussions  
Oversight Meetings

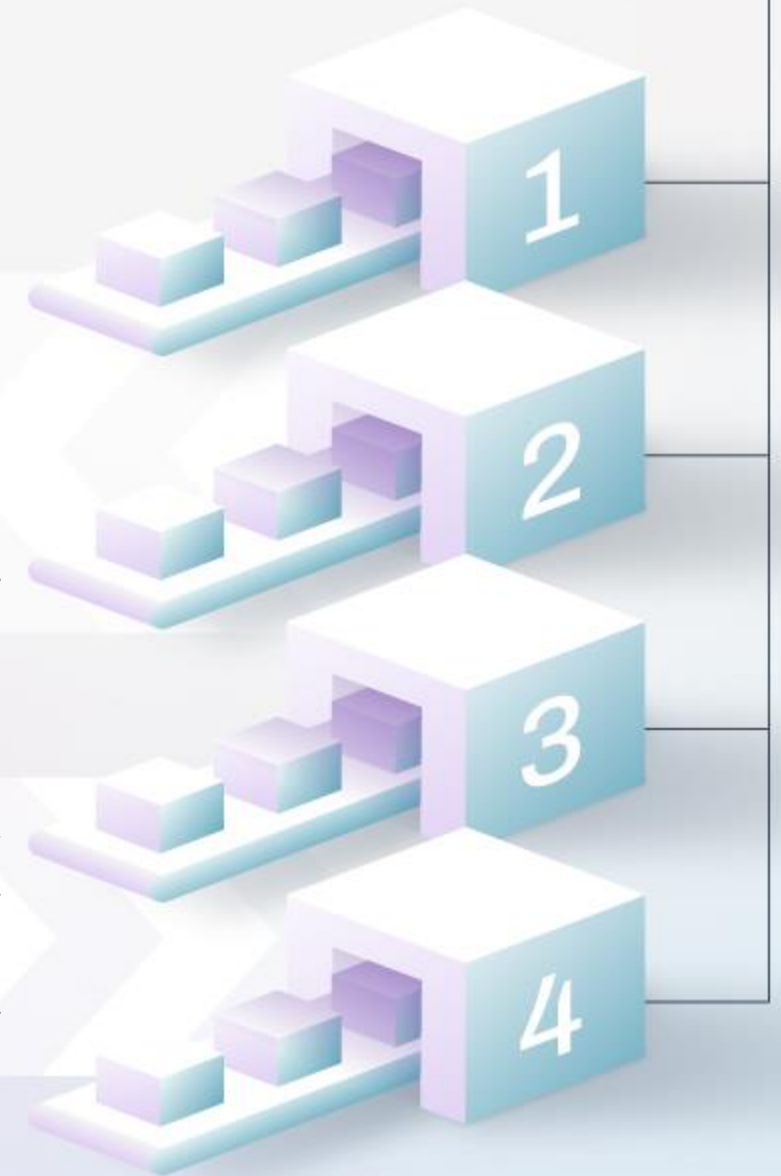


- ← Gap Analysis
- ← Drafted Letters
- ← Translation/Designs
- ← Compiled File
- ← SFDA Submission

- Product File ←
- Suppliers' files ←
- Certificates ←
- Labels ←
- Déclarations ←

- Inquiries
- SFDA Letters
- SFDA Invoices
- SFDA Approvals

- Gap Analysis Report →
- Deficiencies →
- Clarified SFDA Inquiries →
- Draft Responses →



# Gap Analysis Report

## Unique Method

A special way of product file review, developed by PharmaKnowl and continuously updated.

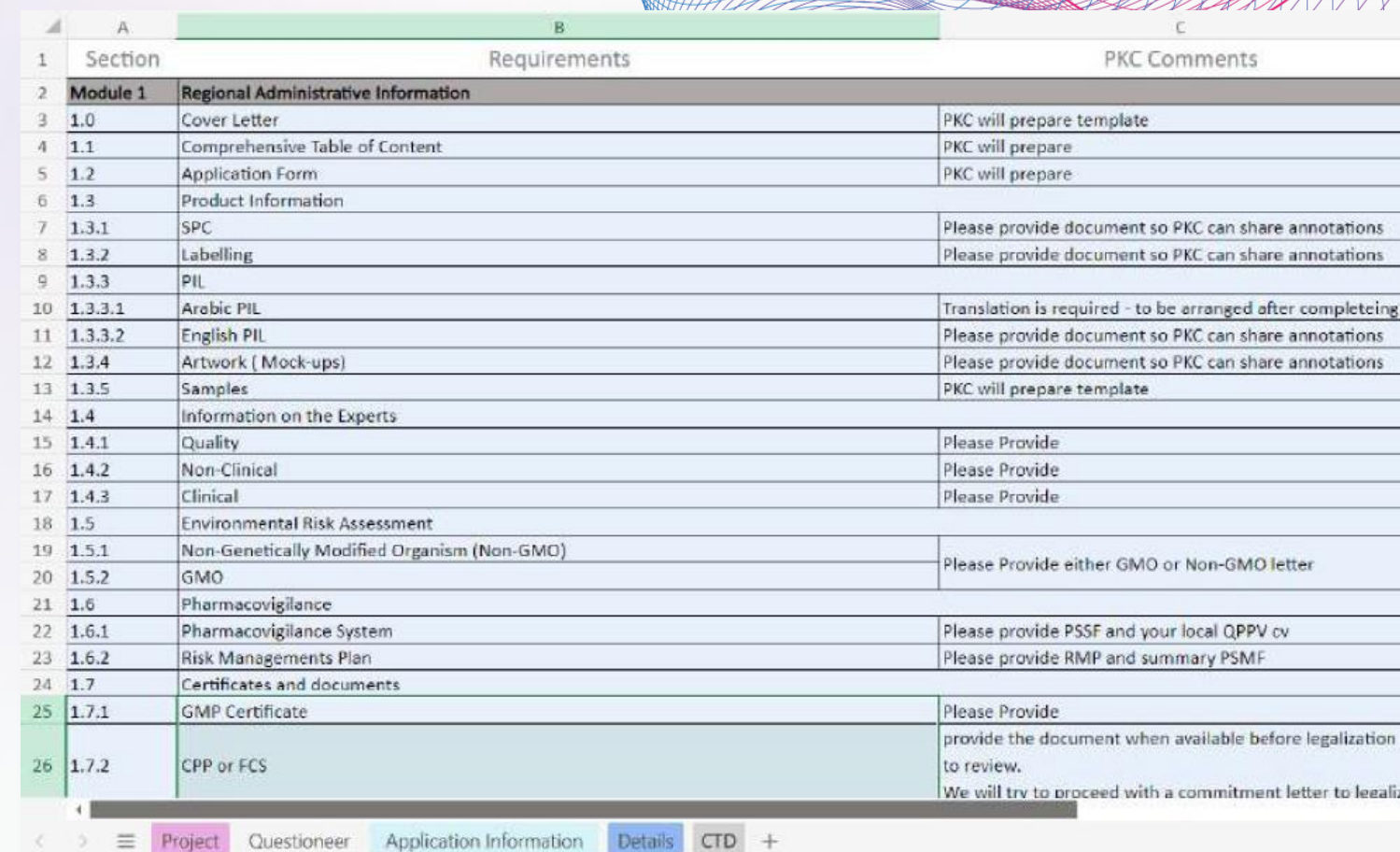
## Commercial-Centered Objectives

Structured to attain two main objectives:

- Fastest submission timelines.
- Minimum SFDA findings / Inquiries.

## Parallel Processing

Maximizing speed by utilizing all opportunities for parallel processing of SFDA requirements between PharmaKnowl and the Manufacturer.



1	A	B	C
1	Section	Requirements	PKC Comments
2	<b>Module 1</b>	<b>Regional Administrative Information</b>	
3	1.0	Cover Letter	PKC will prepare template
4	1.1	Comprehensive Table of Content	PKC will prepare
5	1.2	Application Form	PKC will prepare
6	1.3	Product Information	
7	1.3.1	SPC	Please provide document so PKC can share annotations
8	1.3.2	Labelling	Please provide document so PKC can share annotations
9	1.3.3	PIL	
10	1.3.3.1	Arabic PIL	Translation is required - to be arranged after completing the
11	1.3.3.2	English PIL	Please provide document so PKC can share annotations
12	1.3.4	Artwork ( Mock-ups)	Please provide document so PKC can share annotations
13	1.3.5	Samples	PKC will prepare template
14	1.4	Information on the Experts	
15	1.4.1	Quality	Please Provide
16	1.4.2	Non-Clinical	Please Provide
17	1.4.3	Clinical	Please Provide
18	1.5	Environmental Risk Assessment	
19	1.5.1	Non-Genetically Modified Organism (Non-GMO)	Please Provide either GMO or Non-GMO letter
20	1.5.2	GMO	
21	1.6	Pharmacovigilance	
22	1.6.1	Pharmacovigilance System	Please provide PSSF and your local QPPV cv
23	1.6.2	Risk Managements Plan	Please provide RMP and summary PSMF
24	1.7	Certificates and documents	
25	1.7.1	GMP Certificate	Please Provide
26	1.7.2	CPP or FCS	provide the document when available before legalization to review. We will try to proceed with a commitment letter to legalize

PharmaKnowl Due Diligence Sheet

# Our Learning Management System

## SFDA Bank of Inquiries

We track and collect SFDA inquiries to build internal references work instructions to solidify our operation & gap analysis methods.

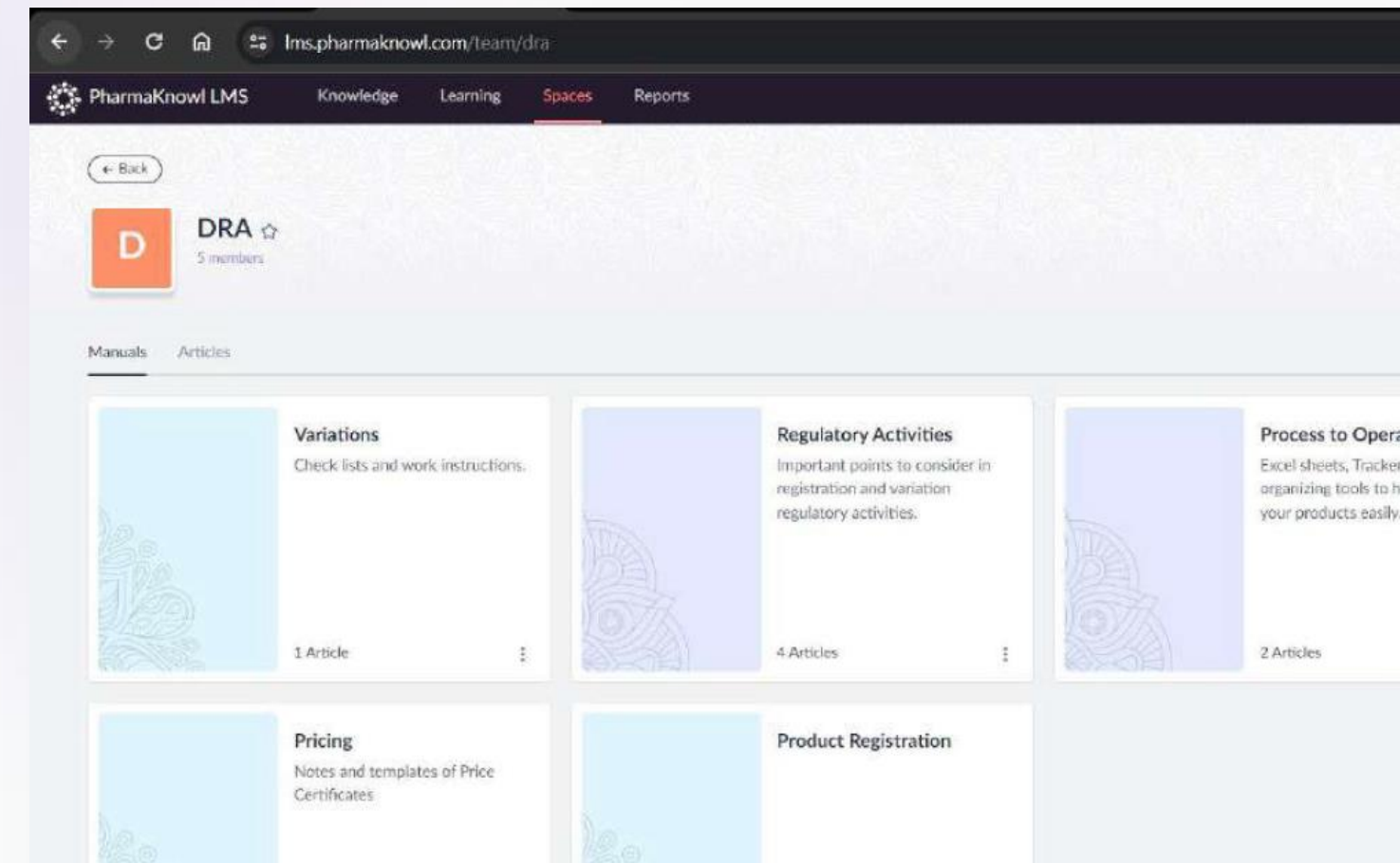
## Gap Analysis Checklist

Periodically updated by all staff as a reference for new registration, variations, updates, and manufacturer registration.

## Annual Training Records

Annual training in regulatory and post-marketing surveillance, including:

- QMS
- Code of Conduct
- Anti-Bribery & Anti-Corruption Policies
- Conflicts of Interest
- Interaction with healthcare stakeholders





# Thank You!

[Support@pharmaknowl.com](mailto:Support@pharmaknowl.com)

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