

شركة الحبيل الطبية
Alhobail Medical Company



الملف التعريفي
COMPANY PROFILE



WHO WE ARE?

AL-HOBAIL Medical Office Company was established in Riyadh, Saudi Arabia in 1407 H (1987 G).

01

Drawing on its vast experience, ALHOBAIL recently decided to move forward to establishing ALHOBAIL Pharmaceutical Manufacturing facility in Sudair industrial city

03

contributing to the pharmaceutical industry localization as a part of Saudi Arabia's Vision 2030.

05

02

Over the past four decades, the company has been committed to providing high-quality and effective pharmaceutical products being a leader in marketing, distribution and an exclusive agent for many international pharmaceutical manufacturers.

04

to provide the market with high-quality pharmaceutical products





VISION

1

To be one of the leading pharmaceutical companies in Saudi Arabia and Gulf countries in terms of expertise, innovation, and responsible entrepreneurship.



MISSION

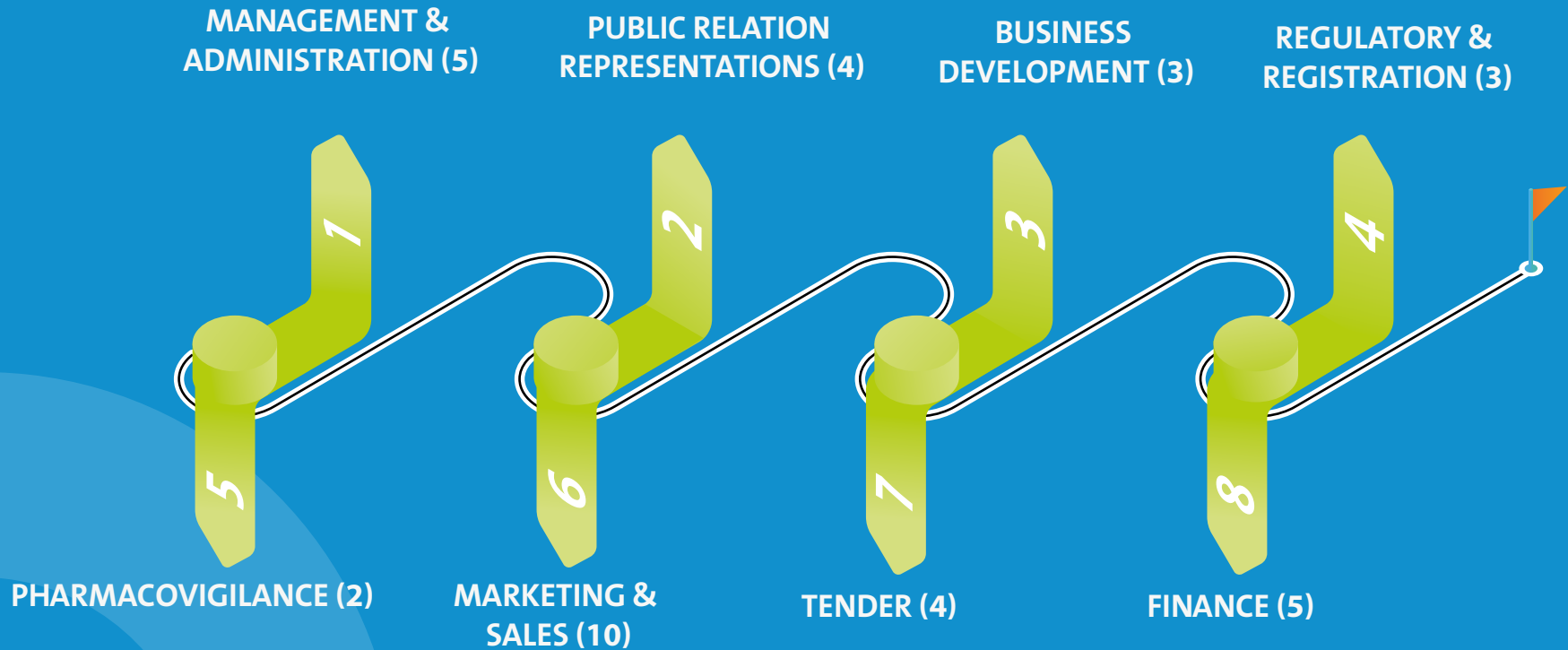
01

TO PRESERVE AND IMPROVE PATIENTS' HEALTH BY CONSISTENTLY DELIVERING HIGH-QUALITY, SAFE, AND EFFECTIVE PHARMACEUTICAL PRODUCTS AND SERVICES THAT MEET CUSTOMER EXPECTATIONS.



DEPARTMENTS

“OUR DEPARTMENTS AND EMPLOYEES”



DEPARTMENTS

QUALITY ASSURANCE (2)

HUMAN RESOURCE (2)

WAREHOUSE (6)

SUPPLY CHAIN &
LOGISTICS (8)

IT (2)



PARTNERS



**EMERGENT BIOSOLUTIONS
USA**



MSN LABORATORIES LTD



AUROBINDO PHARMA LTD



EUGIA SPECIALITY LTD



**JIANGSU HENGRUI
PHARMACEUTICALS CO LTDS**



**MACLEODS PHARMACEUTICALS
LTD**



**JUBILANT PHARMACEUTICALS
LTD**



SERB LABORATORIES FRANCE



RUBICON INDIA

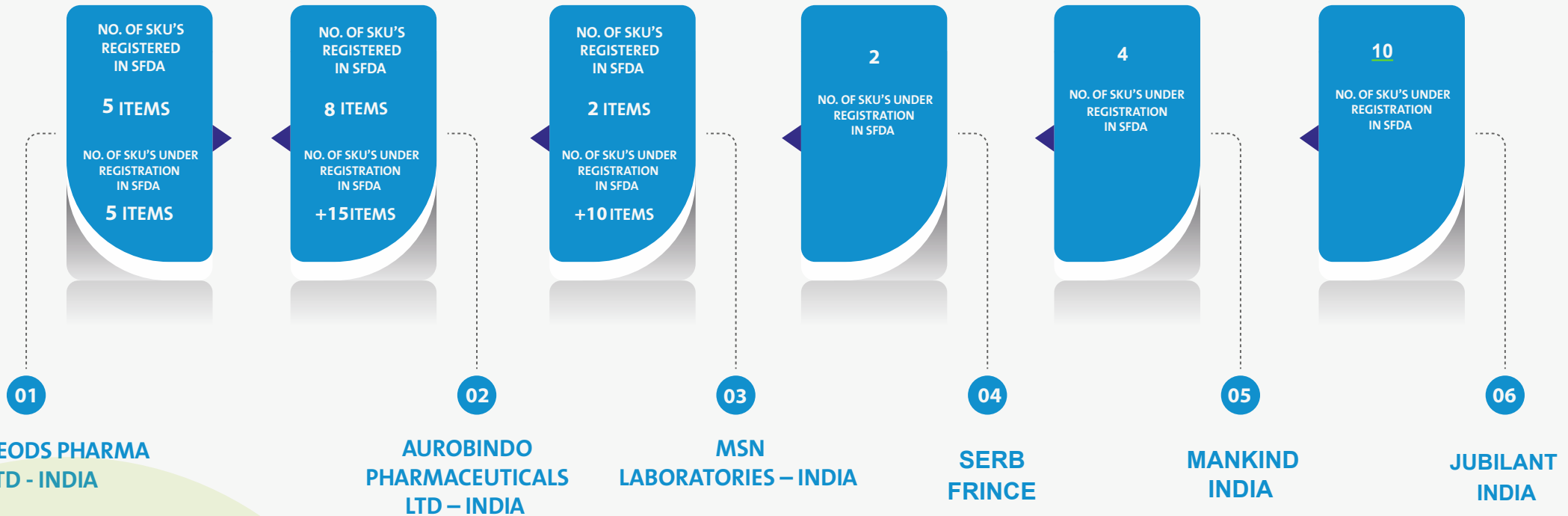


VINS BIOPRODUCTS



LUMIQUICK DIAGNOSTIC

PRODUCT PROFILE



ALHOBAIL MEDICAL OFFICE COMPANY HOLDS 7 PRODUCT REGISTRATION IN THE GULF HEALTH COUNCIL (GHC)
ALHOBAIL MEDICAL OFFICE COMPANY HOLDS 20+ SFDA-REGISTERED SKU'S FROM AUROBINDO PHARMA LTD.

CUSTOMERS



NUPCO
(NATIONAL UNIFIED PROCUREMENT CO)



GHC (GULF HEALTH COUNCIL)



MINISTRY OF HEALTH



**MODA (MINISTRY OF DEFENCE & AVIATION
MEDICAL SERVICES)**



KING SAUD UNIVESITY



KING ABDULLAH MEDICAL CITY

CUSTOMERS



KING ABDULAZIZ UNIVERSITY HOSPITAL



**MINISTRY OF INTERIOR
MEDICAL SERVICES**



SECURITY FORCES HOSPITAL



KING FAHD MEDICAL CITY



KING SAUD UNIVESITY



NATIONAL GUARD HOSPITAL

PRIVATE HOSPITALS & POLYCLINICS AND PHARMACIES



د. سليمان الحبيب
DR SULAIMAN AL HABIB
مجموعة شركات

DR SULEMAN ALHABIB
HOSPITALS



مستشفيات دلة
Dallah Hospitals
ملقى الخبرات

DALLAH HOSPITALS



مستشفى الحمادي
Al Hammadi Hospital

AL-HAMMADI
HOSPITALS



الشركة السعودية للرعاية الطبية
Saudi Medicare Company

SMC

مركز جونز هوبكنز
أرامكو الطبي
Johns Hopkins
Aramco Healthcare

ARAMCO (JHAH)

فقيه
مستشفى د. سليمان فقيه
Dr. Soliman Fakeeh Hospital

DR SOLIMAN FAKHEE
HOSPITALS

الدواء
al-dawaa

AL DAWA
PHARMACIES CO

النهدي
nahdi

AL NAHDI
PHARMACY GROUP

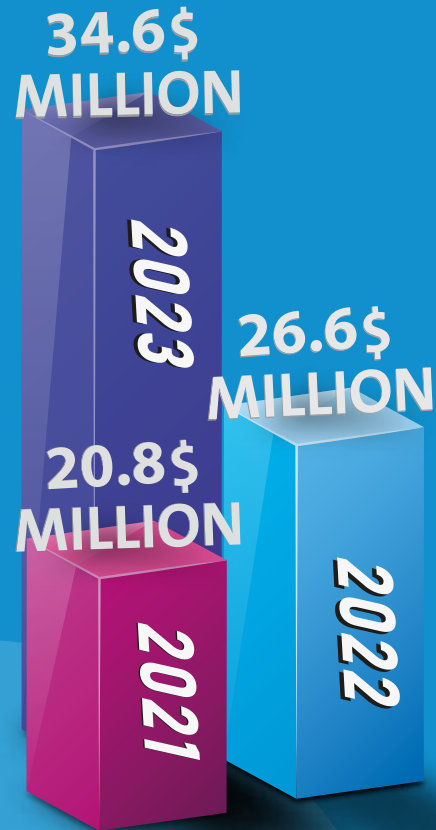
ليمون
lemon

LEMON
PHARMACIES

وصفتي
wasfaty

WASFATY PHARMACIES
PROGRAMME

SALES



SALES

A 2021	B 2022	C 2023
PUBLIC SECTOR 87%	PUBLIC SECTOR 81%	PUBLIC SECTOR 78%
PRIVATE SECTOR 13%	PRIVATE SECTOR 19%	PRIVATE SECTOR 22%

COMPANY INFORMATION

AL-HOBAIL
MEDICAL
OFFICE
COMPANY

ESTABLISHED
1987

COMMERCIAL
REGISTRATION
NUMBER
1010055488

CHAMBER OF
COMMERCE
33831



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MEDICAL@AL-HOBAIL.COM



PROJECT DETAILS

“FACTORY DETAILS”

Location : Sudair Industrial And Business City 130 km away from Riyadh.

Plan: OSD production line
(Capacity of 125- 115 Million Tablets/Year)
and Injectable line as future expansion.

Licenses: 1. Layout approved by Modon.
2. Industrial license by Mim.
3. Environmental license.

Pipeline: 55 products to be
filed in 2024.



Land area
5000 sq meters.

Building area
2729 sq meters.



Estimated cost:
12-10Million USD.



SFDA Filing: 24 Products
filed in SFDA.



2 PROJECT ROAD MAP AND TIMELINE

“ROADMAP FOR ALHOBAIL PHARMACEUTICALS PROJECT”

01 Signing technology transfer agreement between ALHOBAIL Pharmaceuticals and our partners

02 Registration of the selected products in SFDA

03 Import finished products from the manufacturer for 3 years as ALHOBAIL Pharmaceuticals MAH

Secondary packaging in our local facility

Primary packaging in our local facility

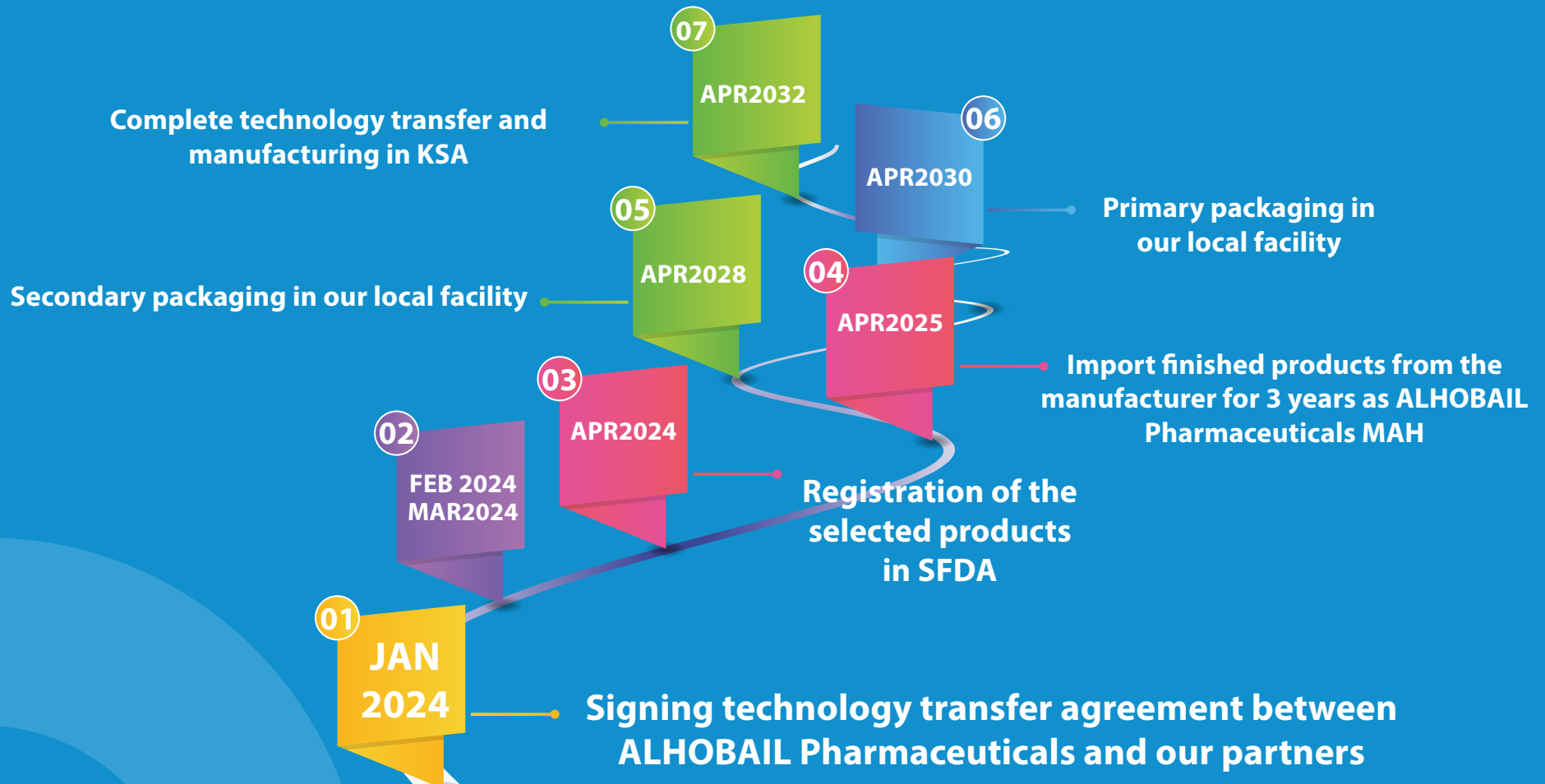
Complete technology transfer and manufacturing in KSA

04

05

06

TIMELINE FOR ALHOBAIL PHARMACEUTICALS PROJECT

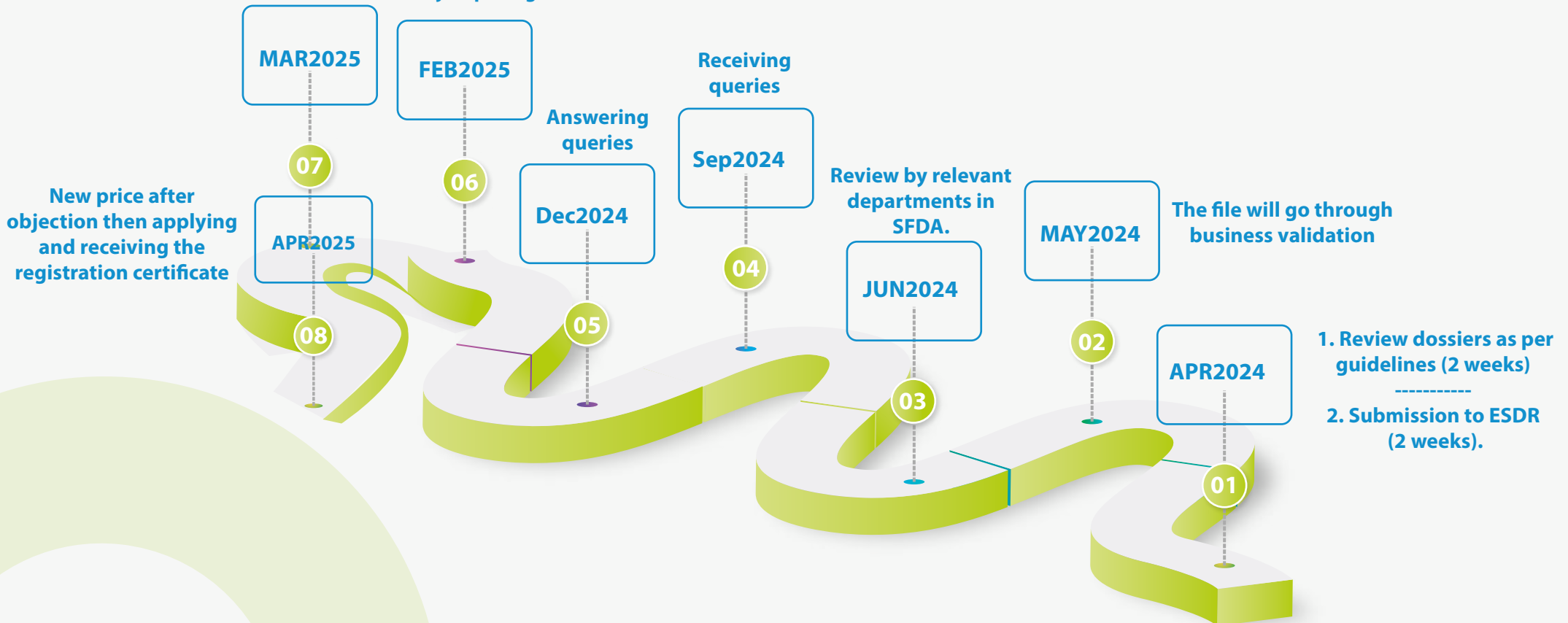


ROADMAP FOR REGISTRATION



TIMELINE FOR REGISTRATION

1. Pricing is acceptable – Applying and receiving the registration certificate.
Or
2. Object pricing



3

GOVERNMENTAL SUPPORT

Price advantages
for local
manufacturers of
%10.

01

Mandatory list.

02

SIDF loan till %60.

03

Specific support
for certain
products from
SFDA and Local
content.

04

THANKS!

Any questions?

You can find me at
MEDICAL@AL-HOBAIL.COM

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AL Hobail Medical Company

