



Company Overview

COMPANY VISION

Develop innovative and effective
new natural products, in
accordance with the most
stringent pharmaceutical
standards

IMPROVING THE QUALITY OF LIFE



COMPANY PHILOSOPHY

Use of raw materials in the pharmaceutical industry

Ensuring safety and effectiveness

Synergy

Easy formulation





COMPANY PERFORMANCE



Research & Development

of cosmetics medical devices and food supp.

Production

in third-party laboratories, accredited Made in Italy



Collaborations

with pediatricians, gynecologists, dermatologists, geriatricians, surgeons and midwives

Sales

pharmaceutical wholesalers, pharmacies, parapharmacies



Sales force Italy

20 medical informants + 2 sales area managers



Export

Portugal, Czech Republic, Slovakia, Lithuania, Estonia, Latvia.

RD AND CLINICAL DEPARTMENT

Staffed by specialist scientists with years of experience in the field. The **R&D** department engages in continuous research, planning and development of natural products based on the latest scientific studies.

We ensure that the products meet the highest standards of **Quality** and **Effectiveness**.



REGULATORY AFFAIRS

Technical Dossier of products:

Medical devices class I, IIa

Food supplements

Labeling of products

Study & following up of updated
National & European legislation

Product registration /Notification

Registration documents for
European & other countries



ISO CERTIFICATIONS



Approved by ICIM Quality Assurance according to the following
QUALITY MANAGEMENT SYSTEM STANDARD: EN ISO 9001:2015

Approved by ICIM Quality Assurance according to the following
QUALITY MANAGEMENT SYSTEM STANDARD: EN ISO13485:2016

MILESTONES



MILESTONES



Launch
Dermolivo Oil
based on
EVOGOLD

2020

MILESTONES

Launch

Dermolivo rinse cleansing oil

&

Zeta Mousse

Evogold



2021

MILESTONES



Launch
Dermolivo
vaginal gel based
on
**Evogold
and
Duolact**

2022

MILESTONES



Launch
Dermolivo
gynecological
cleasing foam on

**Evogold
and
Duolact**

2023

MILESTONES



Launch
Dermolivo
vaginal ovules
based on
**Evogold
and
Duolact**

2023

MILESTONES

Launch

Dermolivo Lip balm with
Lactobacillus and EVOGOLD



IL PRIMO CON
**OLIO D'OLIVA
E PROBIOTICI**

The first lip balm in
the market containing
lactobacillus

2023

MILESTONES



Launch
Dermolivo
vaginal douche
based on
**Evogold
and
Duolact**

2024

Product



Dermolivo®

SKIN CARE

BREASTFEEDING AND PREGNANCY



NIPPLE FISSURES



STRETCH MARKS DURING PREGNANCY

BABY SKIN



CRADLE CAP



DIAPER CHANGE

SKIN CONDITIONS



CHAPPED SKIN



SENSITIVE SKIN

WOMEN'S HEALTH



GENITAL IRRITATIONS



DRY LIPS

100% NATURAL DERMATOLOGICAL OIL
edible ingredients



NON-GREASY
NO STAIN
FAST ABSORPTION

MOISTURIZING • SOOTHING • PROTECTIVE

Dermatologically tested
Nickel tested, Gluten free

Rinsing Cleansing Oil

Physiological pH

New Formula with non-foaming oil



Petrolatum free



Nickel Tested



Dermatologically Tested



Paraben free



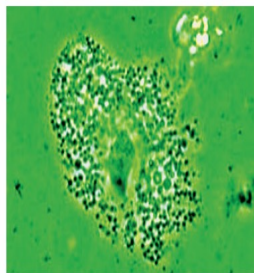
Delicate allergen-free fragrance

Protective on the Skin

Soothing on Mucous Membranes

BABY SKIN

Relieves itching and burning by counteracting irritation

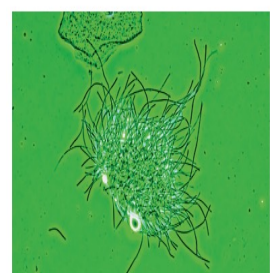


Cocchi adhering to prekeratocytes of the skin
From: G.Miniello, Direct Microscopy in Gynecologic Practice, Edra ed. 2017

PROTECTS THE MICROBIOMA OF THE SKIN

GENITAL MUCOSA

Refreshing and soothing for vulvar and perianal irritation



Lattobacilli attached to epithelial cell
From: G.Miniello, Immediate Colposcopy, Vulvoscopy and Anoscopy, Edra Ed. 2021

PROTECTS THE VULVO-VAGINAL LACTOBACILLARY FLORA



Cleanses, moisturizes and nourishes dry and flaky skin

Treatment of the cradle cap

Changing diapers

Baby and kids bath

Daily intimate hygiene

EMOLLIENT • ANTI-ITCH • SOOTHING

Product



Dermolivo®

SKIN CARE

ZETA MOUSSE

Dermoprotective Mousse



Petrolatum free



Nickel Tested



Dermatologically Tested



Paraben free



Fragrance free

ADULT SKIN



- DERMATITIS
- BURNS
- BEDSORES
- EXTERNAL EMORROIDS

BABY SKIN



- DIAPHER RASHES
- UMBELICAL STUMP
- ERITHEMA
- BURNS
- RECONSTRUCTION OF HYDROLIPIDIC FILM



PROTECTIVE • SOOTHING • RESTORATIVE

Product



Dermolivo® INTIMATE CARE Vaginal Gel



Petrolatum free



Nickel Tested



Paraben free



Fragrance free



Adapts to vaginal physiological pH



LACTOFERRIN + PROBIOTICS

Prevents infections and restores lactobacilli flora ^(1,2,3)



EXTRA-VIRGIN OIL + VITAMIN E

Vulvo-vaginal moisturizing and lubricating action ^(14,17)



RE-EPITHELIALIZING + ANTI-INFECTIVE + MOISTURIZING

Lactoferrin - L.Casei - L.Acidophilus - Vitamin E





Dermolivo®

INTIMATE PROTECTION

Gynecological foam



Petrolatum free



Paraben free



Adapts to vaginal physiological pH



DAILY INTIMATE HYGIENE



Hydrating and soothing

It cleanses the mucosa without altering the lactobacillus vulval-vaginal flora.



INTIMATE HYGIENE WITH AN ONGOING INFECTION



It prevents infections and restores lactobacillus flora.

Lactoferrin boosts the colonization of lactobacilli by producing probiotic biofilm




Product




Dermolivo®
INTIMATE CARE


Vaginal ovules


Lactoferrin increases the colonization of lactobacilli by producing **probiotic biofilm** ¹⁰

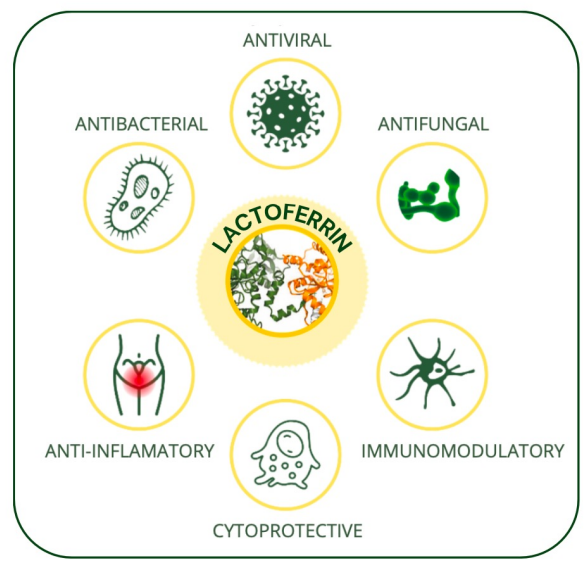
 Petrolatum free

 Nickel Tested

 Paraben free

 Fragrance free

 Adapts to vaginal physiological pH



Inhibits the entry of HPV into host cells by binding to viral particles and preventing attachment to cell receptors. ^{17,18}



Dermolivo®

SKIN CARE

Lip balm

Deeply hydrates the lips, making them look fuller and smoother

Balances the microbiota of the lips, helping damaged skin to **heal faster**



Barrier effect protection shields lips against damage from external agents all year round

Combats the signs of ageing preventing and minimizing the appearance of wrinkles

What are the most common causes for dry, chapped lips?

- Dehydration
- Excessively hot or cold weather
- Frequent lip licking
- Smoking
- Saltwater
- Allergies
- Toothpaste



Petrolatum free



Paraben free



Adapts to vaginal physiological pH





Dermolivo[®]
INTIMATE CARE

Vaginal Douche

Product

**IN CASE OF
ITCHING**



Petrolatum free



Paraben free



Adapts to vaginal
physiological pH



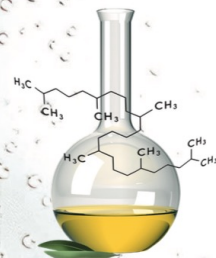
ANTIBACTERIAL (1,2,3,4,5)

ANTIFUNGAL (6,7,8)

ANTI-INFLAMMATORY (9)

LACTOFERRIN + **PROBIOTICS**

Quickly acts on the symptomatology of infections giving an instant relief from the burning and itching^{1,3,7,11}



✓ **MOISTURIZING** (12,13)

✓ **ANTIOXIDANT** (12,13,15)

✓ **RI-EPITHELIALIZING** (12,13,14,16)

OLIVE OIL + **VITAMIN E**

Ri-epithelialize and soothes the deepest layers of vaginal mucosa^{12,13,14,16,19}

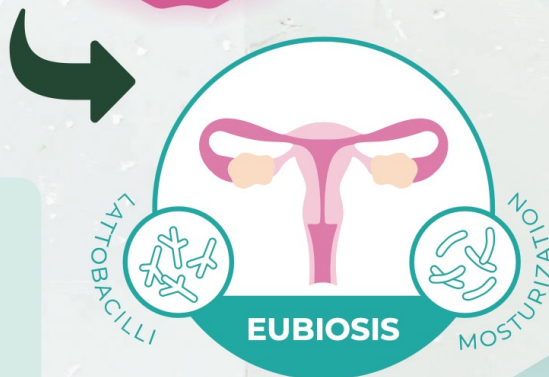


- ✓ Restores Physiological PH level and bacterial microflora and odors¹⁰
- ✓ Resolves of inflammation supporting the tissue repair^{9,14,16}
- ✓ Cleanses effectively the vaginal mucosa without damaging the natural protection of its flora^{1,8,10}



Intimate cleansing to remove residue from topical products (ovules, cream) and in case of abundant discharge

Intimate hygiene after the menstrual cycle, sexual intercourse, the postpartum period, invasive gynecological examinations and surgical interventions



Unpleasant odor, itching, burning and other symptoms associated with the presence of vaginal diseases

As symptomatic in association with anti-infective drug therapy

Adjuvant in the repair process of vaginal mucosa

Mobile anti-shock vaginal canula

- Facilitates convenient positioning of the device and dispensing of the product
- Ensures the absence of injury to the cervix and vaginal mucous membranes
- Eliminates the occurrence of vaginal disorders and discomfort during use





DEVELOPMENT STRATEGY



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4

DEVELOPEMENT STRATEGY



Launch

Dermolivo spray Oil

Based on

Evogold

Launch

Dermolivo Lubricant

Based on

**Evogold
& Duolact**





ACHIEVEMENTS



ACHIEVEMENTS



2
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2
2

Dermolivo wins “Imprese vincenti” prize

Imprese vincenti(Winning businesses) is a really important prize given by one of world’s leading banks, Intesa San Paolo, to successful developing businesses under growth, innovation, sustainability and social involvement criteria.

We are one of 140 companies selected for this price in Italy





*Thank you for your
attention*