



NEOPHARMED  
GENTILI

# OUT LICENSING PORTFOLIO

# Neopharmed Gentili (NG) is among the top 10 Italian players in the pharmaceutical sector



**2011**  
**Foundation**

**Neopharmed Gentili** was founded in Milan in 2011 as part of the Mediolanum Farmaceutici group following the merger of two former MSD companies (*Istituto Gentili S.p.A. and Neopharmed S.r.l.*)



**400**  
**Personnel**

**Neopharmed Gentili** is today one of the major pharmaceutical groups in Italy



**9+**  
**Therapeutic areas**

**Neopharmed Gentili** has one of the largest and best balanced portfolios in Italy in terms of products and therapeutic



**260**  
**M€**

Thanks to acquisitions and in-licensing agreements, the group's total turnover has grown steadily over the past ten years

Over the past ten years, **NG** has grown steadily thanks to partnerships and acquisitions

### 1972

Mediolanum Farmaceutici  
founded in Milan



### 2011



Istituto Gentili and Neopharmed  
are merged to form **Neopharmed  
Gentili** market, market leader  
in Italy in the cardio-vascular sector

### 2009



Under the leadership of **Alessandro  
Del Bono**, current CEO, **Istituto  
Gentili** and **Neopharmed**, are taken  
over by MSD (Merck Italia), bringing  
important brands in the cardio,  
metabolic, pain and osteoporosis sectors

### 2017



Partnership for the promotion  
and scientific development  
of **Teva's respiratory portfolio**  
in Italy. The Italian branch  
of the **Therabel group**,  
is acquired and since then  
merged into NG

### 2018



The entire Mediolanum portfolio  
is transferred to NG. A majority  
stake in NG passes to the **Ardian**  
private equity fund, while  
the **Del Bono** family remains  
as a minority shareholder

## History

The aim is to continue expanding in Italy and abroad



# 2022

NG acquires from **Bayer** the **Lormetazepam portfolio (Minias/Evamyl)** in Italy and Japan and the Italian company **Valeas**, mainly active in pediatric/respiratory fields



# 2022

The del Bono Family and Ardian Renew their partnership in Neopharmed Gentili and welcome **NB Renaissance** as new partner

# 2022

NG takes over **Tranquirit** (Diazepam) in Italy **from Sanofi**, cementing its position as key player in CNS



# 2019

NG acquires 100% of **MDM S.p.A.**, pharmaceutical company active in neurology and othopedics

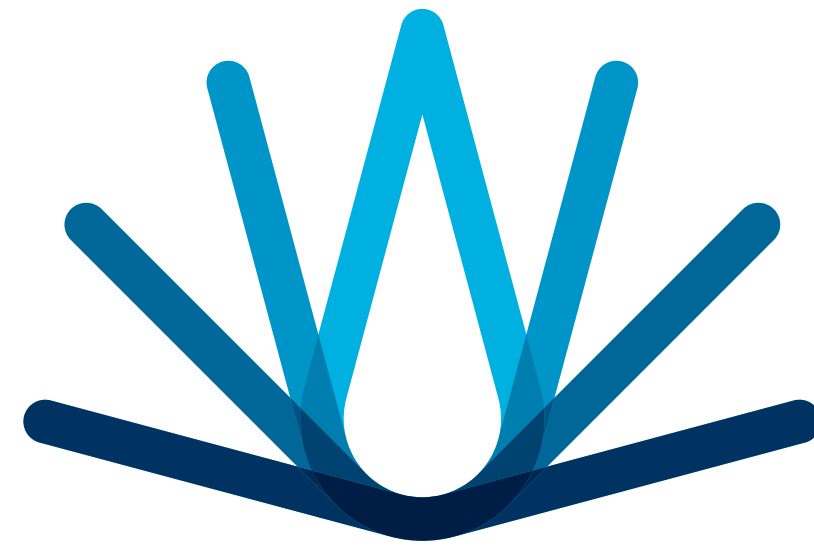


# 2020/21

NG acquires global rights to **Antrolin** from NFD in proctology and Italian rights to **Moduretic** from MSD



# NG combines a large scientific network with an aggressive inorganic growth strategy



## Strategy

**NG** aims to become an increasingly important player in the pharmaceutical sector, thanks to **organic and external growth**, and **in-licensing projects**

## Growth

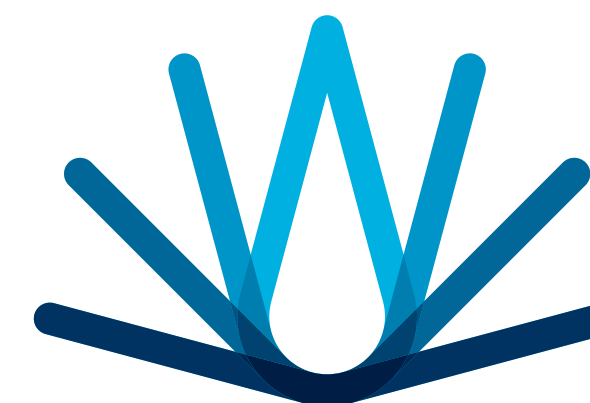
Thanks to the joint effort of the **Del Bono family** and of the **Ardian and NB** private equity funds, NG accelerates in its **growth path** undertaken in recent years

## Network

NG has an exceptional and numerous **scientific information structure**, experience in **market access**, a **KOL network** and a significant **coverage of pharmacies in Italy**

## Partnership

The growth of the last few years also derives from solid collaboration relationships with important players such as **MSD** and **Teva**, as well as from acquisitions of **rapidly integrated products and companies** (e.g. Therabel GN Pharma and MDM s.p.a. )



NEOPHARMED  
GENTILI

# PRODUCTS

## Ethical

Prescription Drug

### PHARMACEUTICAL FORM

Rectal cream in 30 g tube

# ANTROLIN®

NIFEDIPINE 0.3% + LIDOCAINE 1.5%



**ANTROLIN®** is the **effective** combination treatment **for the management of anal fissures and proctalgia in general!**



## Ethical

Prescription Drug

### PHARMACEUTICAL FORM

Rectal cream in 30 g tube

# ANTROLIN®

NIFEDIPINE 0.3% + LIDOCAINE 1.5%



***Double mode of action, double relief.***

## Why?

Because it **is the only combination** in the class of topical anti-hemorrhoidal products **with an analgesic** (Lidocaine) **and calcium channel blocker** (Nifedipine) **capable of acting synergistically**

## ANTROLIN® in fact:

- acts on the symptoms (reducing pain, itching and bleeding)
- acts on the mechanism of the pathology (Nifedipine)



**Medical device**

**PHARMACEUTICAL FORM**

Cream and gel in tube

# XIOGLICAN®

GALACTOSAMINOGLYCAN, HYALUR. AC.



**XIOGLICAN®** is a medical device based on galactosaminoglycan polysulfate and hyaluronic acid.



## Medical device

### PHARMACEUTICAL FORM

Cream and gel in tube



# XIOGLICAN®

GALACTOSAMINOGLYCAN, HYALUR. AC.



## Why?

XIOGLICAN® is effective in the prevention and topical treatment of skin alterations, even in the presence of venous pathologies, and in the treatment of hematomas and edema from trauma or bruises, thanks to its moisturizing and smoothing formula.



Dermo cosmetic

PHARMACEUTICAL FORM  
Cream

# ANTOVEN®

## VITIS VINIFERA/ANTIOXIDANTS



**ANTOVEN®** is the dermo-cosmetic taking care of **tired legs** made of:

- Vitis vinifera seed extract
- Vaccinium myrtillus fruit extract
- Ananas sativus fruit extract
- Ruscus aculeatus root extract





**Dietary supplement**

**PHARMACEUTICAL FORM**

Soft capsules

# JUFLUS®

## SERENOA/NETTLE



**JUFLUS®** is the dietary supplement based on Serenoa Repens and Nettle that helps promoting the **functionality of the prostate and urinary tract.**



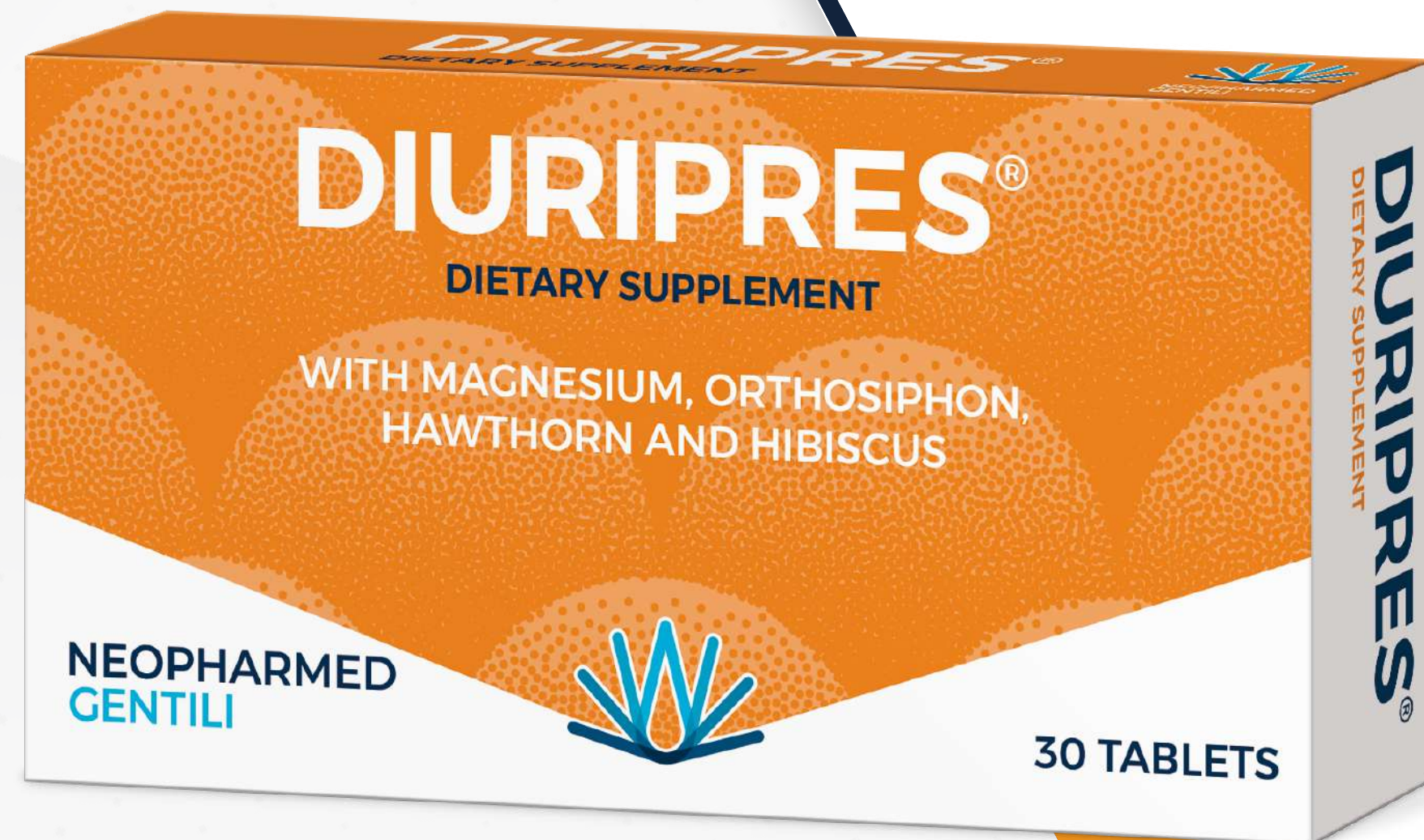
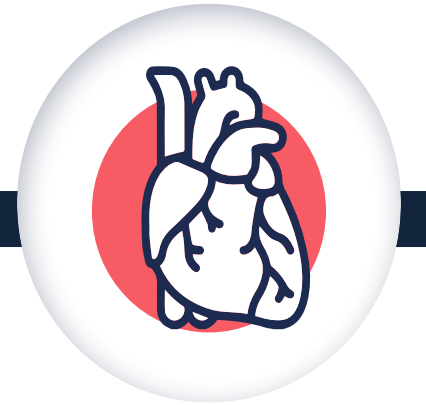


**Dietary supplement**

PHARMACEUTICAL FORM  
Tablets

# DIURIPRES®

ORTHOSIPHON/MG/HIBISCUS/HAWTORN



**DIURIPRES®** is a novelty  
in the field of **blood pressure**,  
the first against the **first signs**.

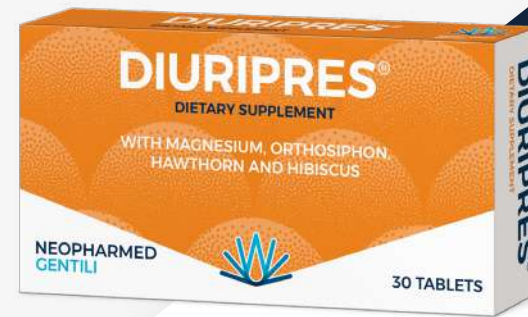


## Dietary supplement

PHARMACEUTICAL FORM  
Tablets

# DIURIPRES®

ORTHOSIPHON/MG/HIBISCUS/HAWTORN



## Why?

**DIURIPRES®** is based on Orthosiphon, Magnesium, Hibiscus and Hawthorn, components of natural origin, which:

- favor the normal electrolyte balance
- help maintaining the physiological drainage of body fluids
- promote the regularity of the blood pressure and the regular
- function of the cardiovascular system



**Dietary supplement**

**PHARMACEUTICAL FORM**

Tablets and vials

# REUMILASE SD®

GLUCOSAMINE/CHONDROITIN SULFATE/TYPE II  
COLLAGEN/VIT E



**REUMILASE SD®** is a complete chondro protector formula based on Glucosamine and Chondroitin sulfate, enriched with Native Type II Collagen, able to slow down the cartilage erosion process, to reduce joint pain and to improve daily activities and quality of life.





## Dietary supplement

### PHARMACEUTICAL FORM

Tablets and vials

# REUMILASE SD®

GLUCOSAMINE/CHONDROITIN SULFATE/  
TYPE II COLLAGEN/VIT E



## REUMILASE SD®:

- Glucosamine helps keeping the cartilage intact
- Chondroitin sulfate helps supporting the cartilage synthesis
- Native Type II Collagen tones down cartilage degradation and
- Inflammation

**Dietary supplement**

PHARMACEUTICAL FORM  
Tablets

# REUMILASE VISC®

GLUCOSAMINE/CHONDROITIN SULFATE/TYPE II  
COLLAGEN/SODIUM HYALURONATE/VITAMINS



**REUMILASE VISC®** is  
a chondroprotector containing:

- Glucosamine
- Chondroitin sulfate
- Type II Collagen
- Hyaluronic Acid, a component of the synovial fluid, able to play a functional and structural role in the joints



**Dietary supplement**

**PHARMACEUTICAL FORM**  
Tablets

# REUMABOND®

GLUCOSAMINE/CHONDROITIN SULFATE/  
TYPE II COLLAGEN/"BEANBLOCK"



**REUMAPOND®** offers an **integrated approach** in the treatment of the **overweight osteoarthritis patient**:

- Phaseolus vulgaris extract oral administration has been demonstrated to be effective in reducing glucose and insulin postprandial blood concentration and increasing satiety
- Glucosamine, Chondroitin sulfate and Type II Collagen perform a chondroprotective action while maintaining the sulphate cartilage intact

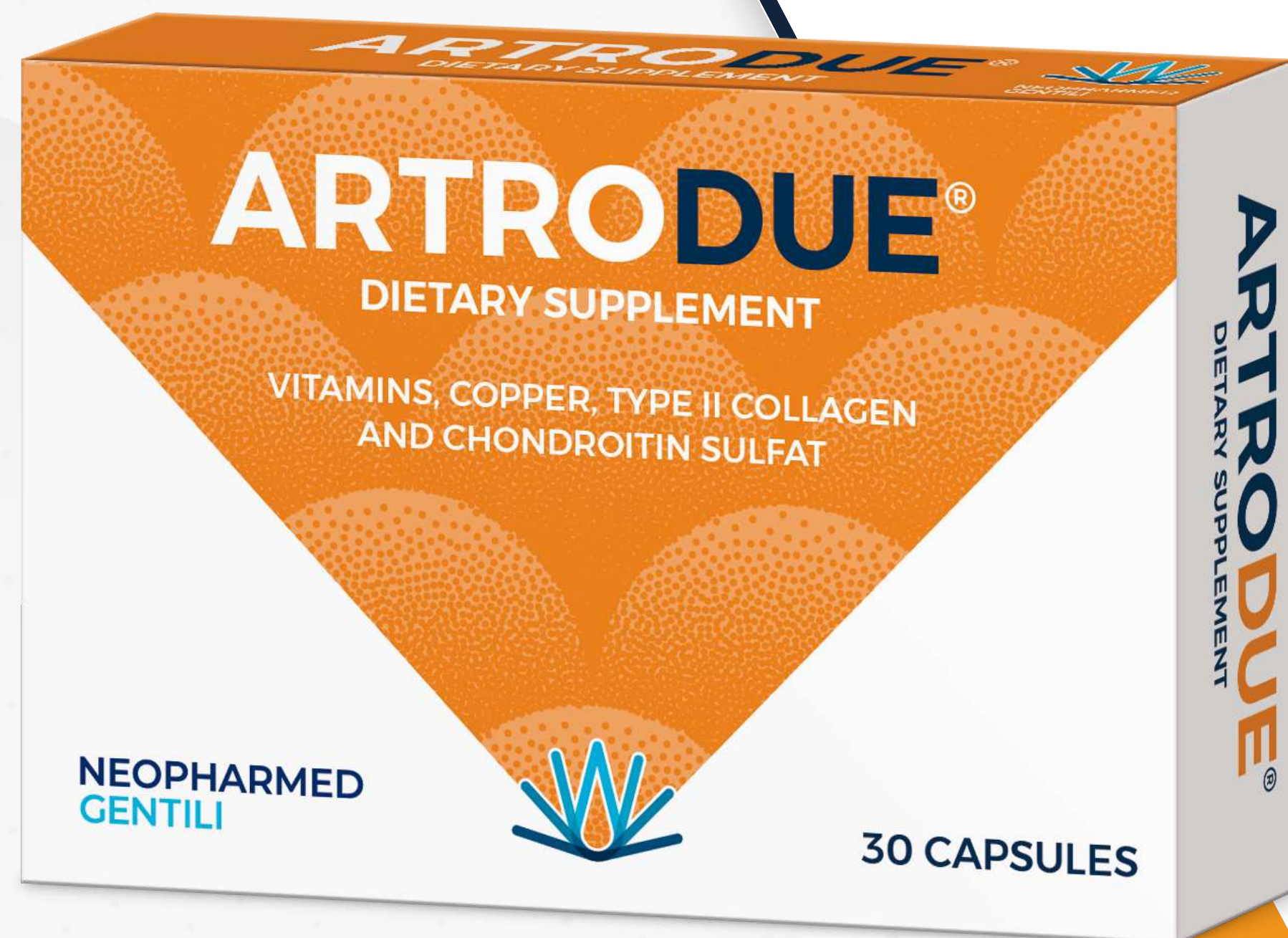


**Dietary supplement**

PHARMACEUTICAL FORM  
Capsules

# ARTRODUE®

CHONDROITIN SULFATE/TYPE II COLLAGEN/  
VITAMINS



**ARTRODUE®** is the dietary supplement based on:

- Vitamins
- Copper
- Collagen Type II
- Chondroitin sulfate

*Formulated to **strengthen**  
**our osteoarticular system***





**Dietary supplement**

**PHARMACEUTICAL FORM**

Capsules

# DESTIOR®

## R-THIOCTIC ACID/VITAMINS



**DESTIOR®** is a dietary supplement based on Thioctic R (+) acid in its physiological dextrorotatory R (+) form.

- Useful in case of lumbocrurosciatalgia, cervicobrachialgia and carpal tunnel syndrome
- R (+) thioctic acid, or lipoic acid, is the active enantiomer of thioctic acid that contributes to the protection of cells from oxidative stress



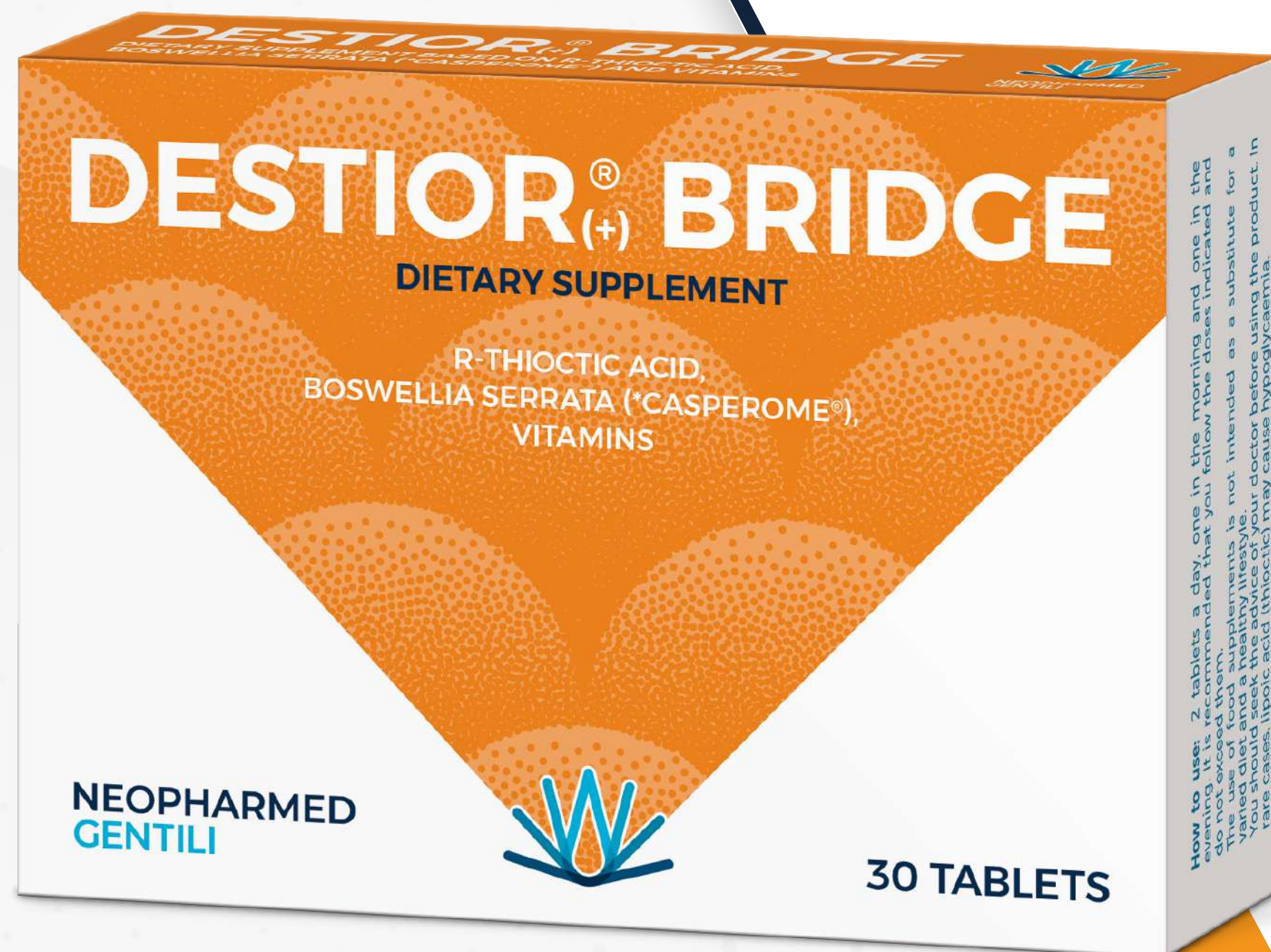


Dietary supplement

PHARMACEUTICAL FORM  
Tablets

# DESTIOR<sup>®</sup>(+) BRIDGE

## R-THIOCTIC ACID/BOSWELLIA SERRATA/VITAMINS



**DESTIOR<sup>®</sup>(+) BRIDGE** is a supplement containing R (+) Thiocctic acid, with antioxidant action, and Boswellia serrata resin extract, with anti-inflammatory action.

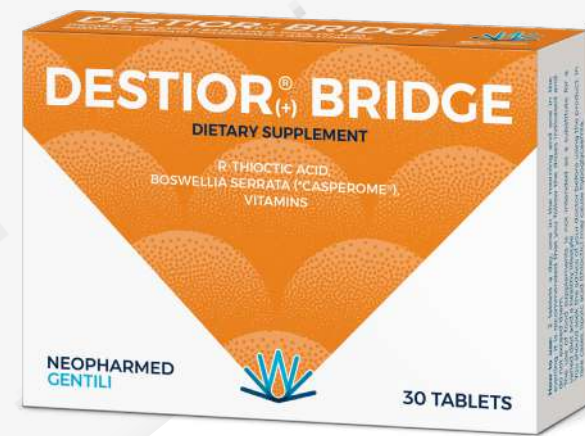


**Dietary supplement**

**PHARMACEUTICAL FORM**  
Tablets

# DESTIOR<sup>®</sup> (+) BRIDGE

R-THIOCTIC ACID/BOSWELLIA SERRATA/VITAMINS



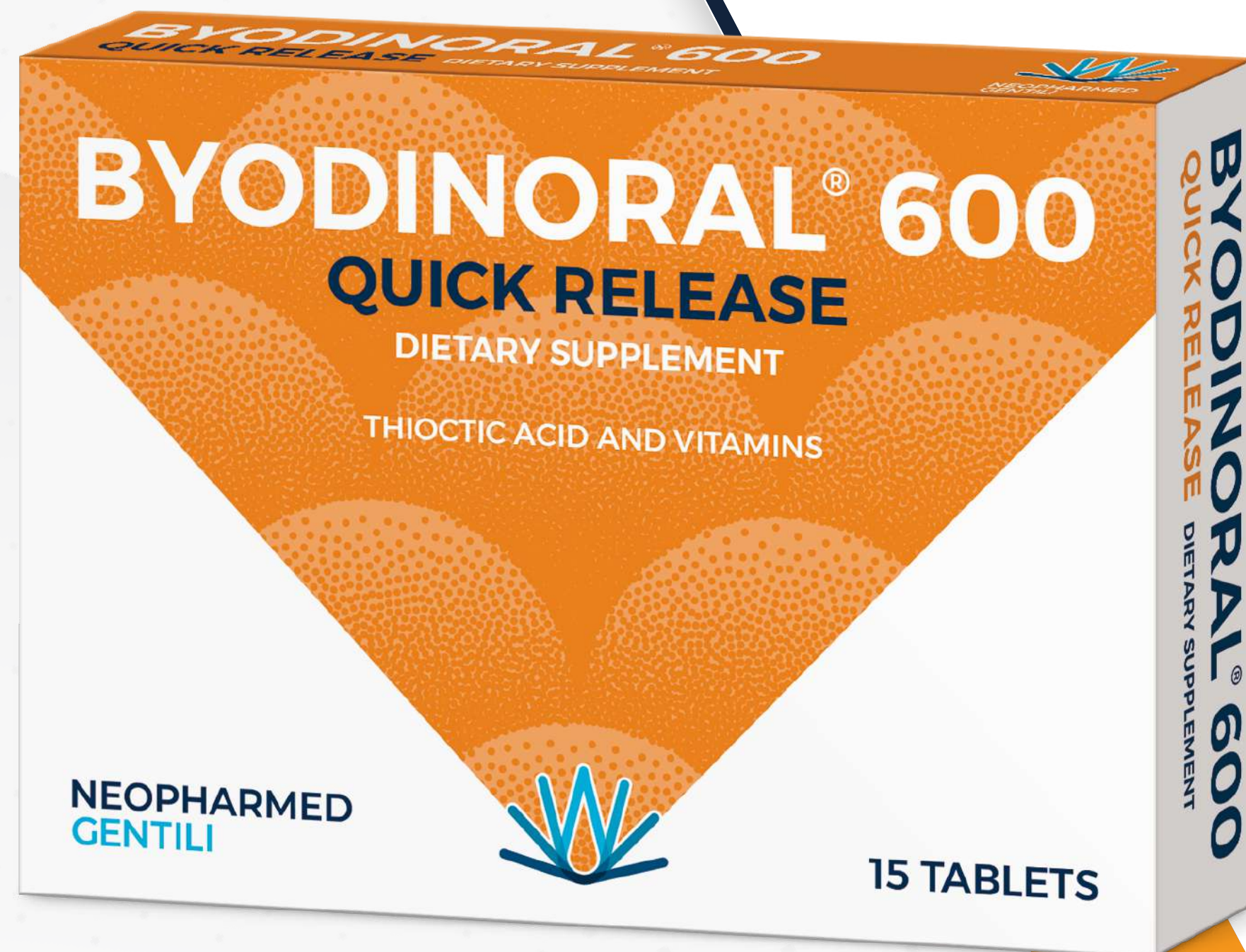
## DESTIOR<sup>®</sup> (+) BRIDGE:

- Useful in reducing pain in the case of compressive neuropathies such as lumbocrurosciatalgia, cervicobrachialgia and carpal tunnel syndrome
- Thiocctic R (+) acid together with Boswellia serrata (Casperome<sup>®</sup>) have an antioxidant and free radical scavenger effect
- Thiocctic R (+) acid is active on the neuropathic component of pain while boswellic acids exert an anti-inflammatory/analgesic action on nociceptive and musculoskeletal pain



**Dietary supplement**

PHARMACEUTICAL FORM  
Tablets



# BYODINORAL®

## R-THIOCTIC ACID/VITAMINS



**BYODINORAL® 600**  
**is a combination of:**

- Thiocctic acid
- Vitamin E, Vitamin B1, Vitamin B6 and Vitamin C

which contribute to the **normal functioning of the nervous system** and to the **protection of cells from oxidative stress**



**Dietary supplement**

PHARMACEUTICAL FORM  
Tablets

# TENDHYAL®

GLUCOSAMINE/HYDROLYZED TYPE 1 COLLAGEN/  
SODIUM HYALURONATE/BOSWELLIA SERRATA



**TENDHYAL®** is a dietary supplement composed of Glucosamine, hydrolyzed Type I Collagen, sodium Hyaluronate and Boswellia Serrata (Casperome®), useful components for a physiological maintenance of the tendon structure and function



**Dietary supplement**

**PHARMACEUTICAL FORM**  
Tablets

# TENDHYAL®

GLUCOSAMINE/HYDROLYZED TYPE I COLLAGEN/  
SODIUM HYLURONATE/BOSWELLIA SERRATA



## TENDHYAL®:

- Glucosamine, present in the tendons, stimulates the production of collagen
- Type I Collagen, which makes up 70-80% of the tendon's dry weight,
  - reduces plasma levels of proinflammatory cytokines
- Hyaluronic acid plays a functional and structural role in the joint by lubricating the joints
- Boswellia Serrata (Casperome®) exerts an anti-inflammatory / analgesic action on nociceptive and musculoskeletal pain



## Dietary supplement

PHARMACEUTICAL FORM

Soft capsules

# TINNIT®

CITICOLINE/DHA/RHODIOLA ET AL.



**TINNIT®** is a food supplement based on Citicoline, DHA (Docosahexaenoic acid), Rhodiola Rosea (roots), Ruscus Aculeatus (roots), Inositol, Folate, Vitamin B6, Vitamin B12, Zinc and Copper



**Dietary supplement**

**PHARMACEUTICAL FORM**

Soft capsules

# TINNIT® BRIDGE

CITICOLINE/DHA/RHODIOLA ET AL.



## Why?

**TINNIT®** is useful as a support in neurosensory and vascular impairment of the auditory system and related disabling symptoms such as those sustained by: tinnitus (tinnitus) - balance disorders - hearing disorders (hypo-acusis and presbycusis).



**Dietary supplement**

PHARMACEUTICAL FORM  
Tablets

# VERTIGOVAL®

CITICOLINE ET AL.



**VERTIGOVAL®** is the food supplement with documented effectiveness and useful for disturbing balance (vertigo, dizziness, postural instability in the elderly)

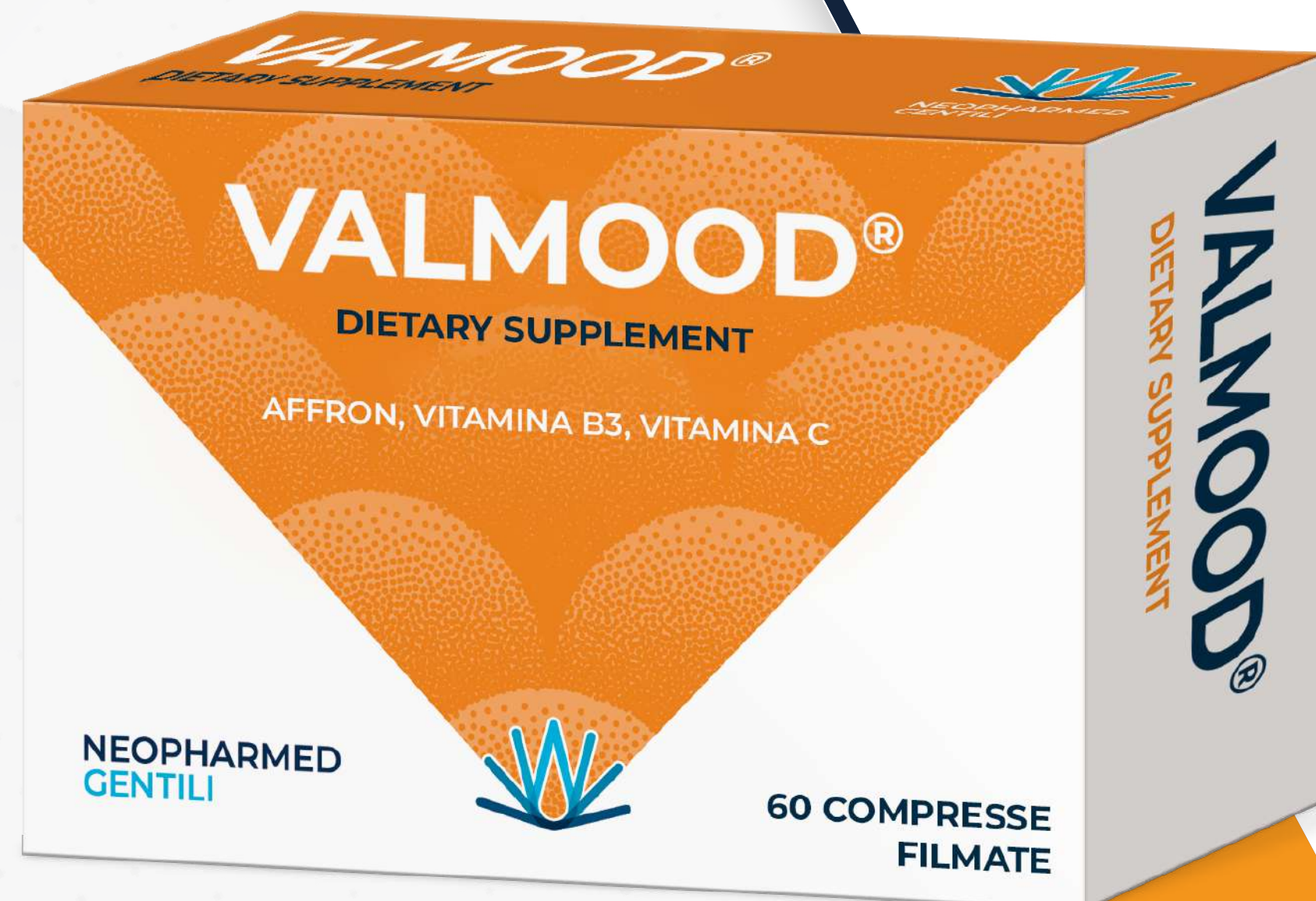




**Dietary supplement**

PHARMACEUTICAL FORM  
Tablets

**VALMOOD®**  
AFFRON®/VIT. B3/VIT. C

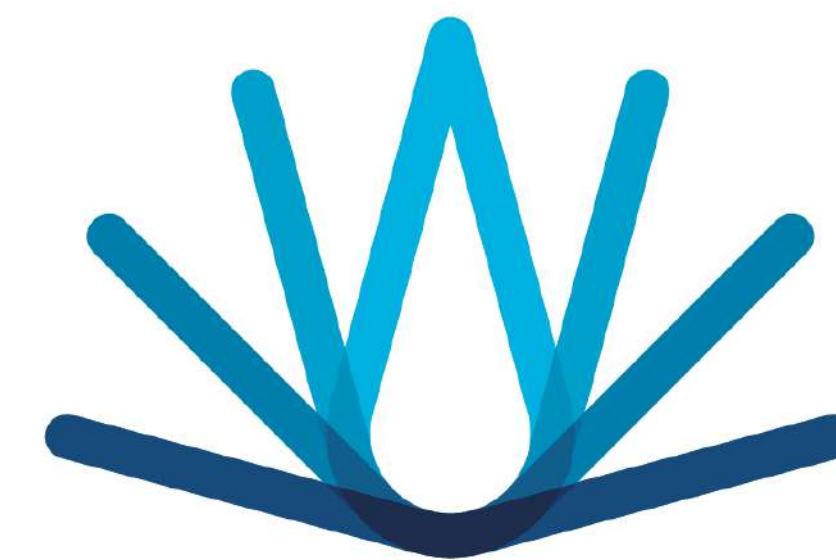


**VALMOOD®** is a novelty in the treatment of mood disorders in adolescents and adults, thanks to Lepticrosalides®, a phytocomplex of bioactive molecules extracted from saffron without organic solvents and with a patented technique





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**Neopharmed Gentili S.p.A.**

Via S.G. Cottolengo, 15  
20143 Milano (ITALY)

***[www.neogen.it](http://www.neogen.it)***