#### Additional studies performed for establishing similarity

- · Peptide mapping
- Biological activity
- N-terminal sequencing
- Isoelectric focusing
- Mass spectrometry
- SEC HPLC

Proposal: AVVA Pharmaceuticals is seeking partners to license it's developed API manufacturing technology recombinant Liraglutide. This technology encompasses many improvements vs the originator for the production of a cost competitive medicine. Technical support could be provided for the FDF stage.

### **License Conditions**

## License **Conditions**

### **Exclusive rights within** the Territory

Patent validity within the Territory

#### License Fee:

- Territory based

### **Milestone Payments:**

- Upon signature
- On Dossier disclosure
- Upon successful tech transfer completion
- Upon M.A.

### **Tech Transfer expenses:**

- Covered by the licensee

#### Time to market:

- Within 5 years post successful tech transfer

#### **Royalties:**

- For 15 years post commercializationr







### **About the Company**

AVVA Pharmaceuticals Ltd is a European based pharmaceutical company, aiming on becoming a reference innovation hub for the development of biological medicines and new small molecules, with ultimate goal on providing a meaningful and affordable healthcare.

### Presence:

- · AVVA's reach through owned companies, subsidiaries and partners extents around the globe, over 40 countries.
- · Dossier available for all major regulated markets.



**AVVA Pharmaceuticals Ltd** 

23A Spyrou Kyprianou, 4001 Mesa Geitonia, Limassol, Cyprus

T: +357 25 572 200 F: +357 25 572 201

E: a.n@avvapharma.com

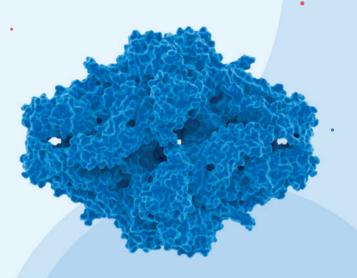
E: info@avvapharma.com





## Liraglutide **API Technology**

**Partnering / Licensing Opportunity** 





### DMF (ASMF) is ready including modules:

- 3.2.S.1 GENERAL INFORMATION
- 3.2.S.2 MANUFACTURE

• 3.2.S.3 - CHARACTERISATION

- 3.2.S.5 REFERENCE STANDARDS OR MATERIALS
  - 3.2.S.6 CONTAINER CLOSURE SYSTEM

• 3.2.S.4 - CONTROL OF DRUG SUBSTANCE

### Liraglutide

#### Indications:

- · As monotherapy or in combinations with other medicinal products for the treatment of type 2 diabetes weight management
- Weight management



### Liraglutide:

- Liraglutide is a glucagon-like peptide-1 (GLP-1) receptor agonist also known as incretin mimetic
- 97% similarity with human glucagon-like peptide-1
- · By binding to GLP-1 receptors, Liraglutide stimulates insulin secretion
- · Liraglutide inhibits glucagon production, inhibits gastric motility and stimulates the hypothalamic satiety center
- · Solution for injection in multi-dose disposable pre-filled pen (subcutaneous administration)
- Originator Victoza by Novo Nordisk
- Off-patent

### **Key Facts**

21,7 mln

Liraglutide packs were sold in 2021 worldwide\*

\*MIDAS Data by IQVIA

6,1 bln

Total market in 2021 6,1 Bln USD\*

\*MIDAS Data by IQVIA

2009

MA in Europe

MA in USA

2010







### AVVA`s Technology

AVVA's Liraglutide API Technology was developed in cooperation between AVVA Pharmaceuticals Ltd (Cyprus), and the Shemyakin and Ovchinnikov Institute of Bioorganic Chemistry (Russia).

#### **Know-how and patent protected IP rights:**

- · Recombinant plasmid DNA for fusion protein expression
- E. coli strain
- Recombinant fusion protein production method
- Liraglutide production method

#### **Main Technology Features:**

- Specific Kanamycin resistant E.coli:
- Reduced contamination risk
- Does not require dedicated production
- Increased protein yield: result of producing strain genetic construct
- Reduced fermentation cycle
- Scalable technology
- Specific impurities lower detection limits
- Optimized purification process

# **AVVA's Technology Advantages** and Completed Milestones

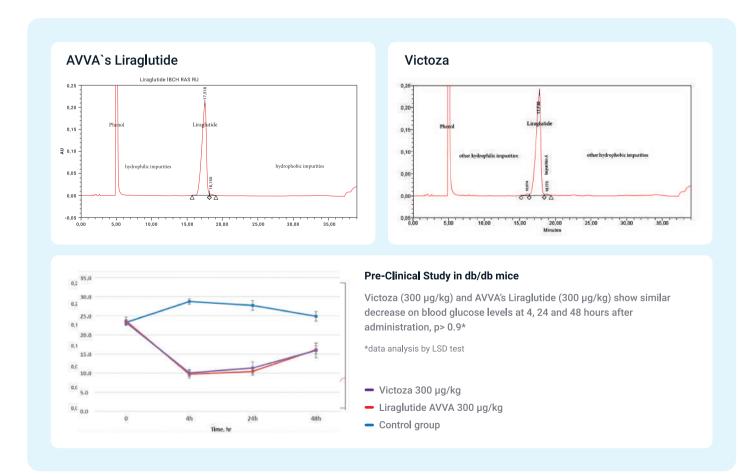
Nº	Characterization	AVVA	NOVO Nordisk	AVVA`s Advantage
1	Strain-based technology	E. coli	S.cerevisiae	More robust technology, less lower possibility of target protein degradation
2	Reduced fermentation cycle	~8 hours	~5 days	Faster production cycle
3	Process nutrient demand	less	more	Cost effective
4	Target protein yield	up to 5.3 g/l	_	Generally higher than S.cerevisie-based technology
5	Impurity profile	1 identified impurities*	4 identified impurities*	Higher purity product

### Completed Milestones:

- Specific E. coli strain creation
- Master bank and Working bank are ready
- Similarity to originator
- Analytical method development
- Manufacturing:
- 25 Pilot batches: 20 L reactor with fusion protein yield up to 3.7 g / l
- 5 Scale up batches: 100 L reactor with fusion protein yield up to 5.3 g / l

### **Established Similarity**

AVVA`s Liraglutide VS Victoza



<sup>\*</sup>based on HPLC analysis