



URSATEC

WHEN PRESERVATIVE FREE MATTERS®



Company Presentation
2024

Key Shareholders as Essential Suppliers:

Driving Success Through
Comprehensive Product
Integration



Supply of 3K® & COMFORT®
pumps & droppers



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Supply of 3K® &
COMFORT® bottles



Supply of sterile filling utilizing
3K® & COMFORT® systems

Commitment to Perfection:

Meeting the highest international quality standards

Quality Management & Certification

Excellence in Compliance

- ISO 13485:2016
- ISO 9001:2015
- DIN EN ISO 15378:2017
- Medical device certification according to EU2017/745 Medical Device Regulation
- DMF China for 3K[®] systems
- DMF USA Type III for 3K[®] systems and COMFORT[®] systems
- Bio certification
- Wholesaler for pharmaceutical products
- In preparation:
 - Manufacturing license for pharmaceutical products
 - Microbiome-friendly certification for cosmetics

WHY?



The Need for Change

Why preservative-free products matter

The Challenge

Many products on the market, such as nasal sprays, contain preservatives that, while extending shelf life, have significant downsides.

Health Risks

- Damage to nasal epithelium → impairing the nose's ability to filter out harmful particles and allergens
- Allergic reactions → leading to nasal discomfort
- Microbiome disruption → increases risk of infections

Conclusion

Pressing need to offer safer, preservative-free alternatives

HOW?



Our Approach

How We Address the Challenge

Our Philosophy

We are committed to eliminating preservatives from our products to enhance safety and efficacy

Technological Innovation

- Innovative dosage systems → cutting-edge technology to create sprays without the need for preservatives
- Advanced formulations → clean, simple, but effective solutions for various indications

Conclusion

By focusing on advanced, preservative-free formulations and innovative dosage systems, we deliver safer and more effective solutions

WHAT?

Safe, effective, clean, and natural solutions, free from harmful preservatives



Innovative dosage systems for preservative-free application

Our Solutions

Introducing Preservative-Free Solutions as well as innovative dosage systems



Achievements

No. 1

Worldwide in dosage systems for preservative-free applications.

> 2 billion

Sold units since foundation.

30 years

Experience.
Made in Germany.

30 YEARS

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EU standards

Reshaped the nasal spray market to preservative-free as the new standard.

100 % protection

Against microbial contamination.

100 % team player

We accompany our partners along the entire value chain of a product.

30 Years of Innovation

URSATEC: The Inventor of dosage systems for preservative-free applications

2023

SoftBreezer® for Larynx Application & Food Supplements
bitter substances & melatonin

2022

3K® Ultrasoft Nasal Spray
bypassing the BBB
Digital augmented CCS
personalized therapy for high-risk medications

2021

Certified Medical Devices
aligned with MDR & available for licensing with broad white-label options

2021

Cosmetics
100% preservative-free formulations, revolutionizing the industry

2019

SoftBreezer®
novel inhalation system for preservative-free solutions / portable & compact design

2008

COMFORT® System
advancement of the COMOD® System / “bag-in-bottle” technology for dermatological and nasal application

1998

3K® System
application of preservative-free pharmaceuticals and medical devices for nasal use

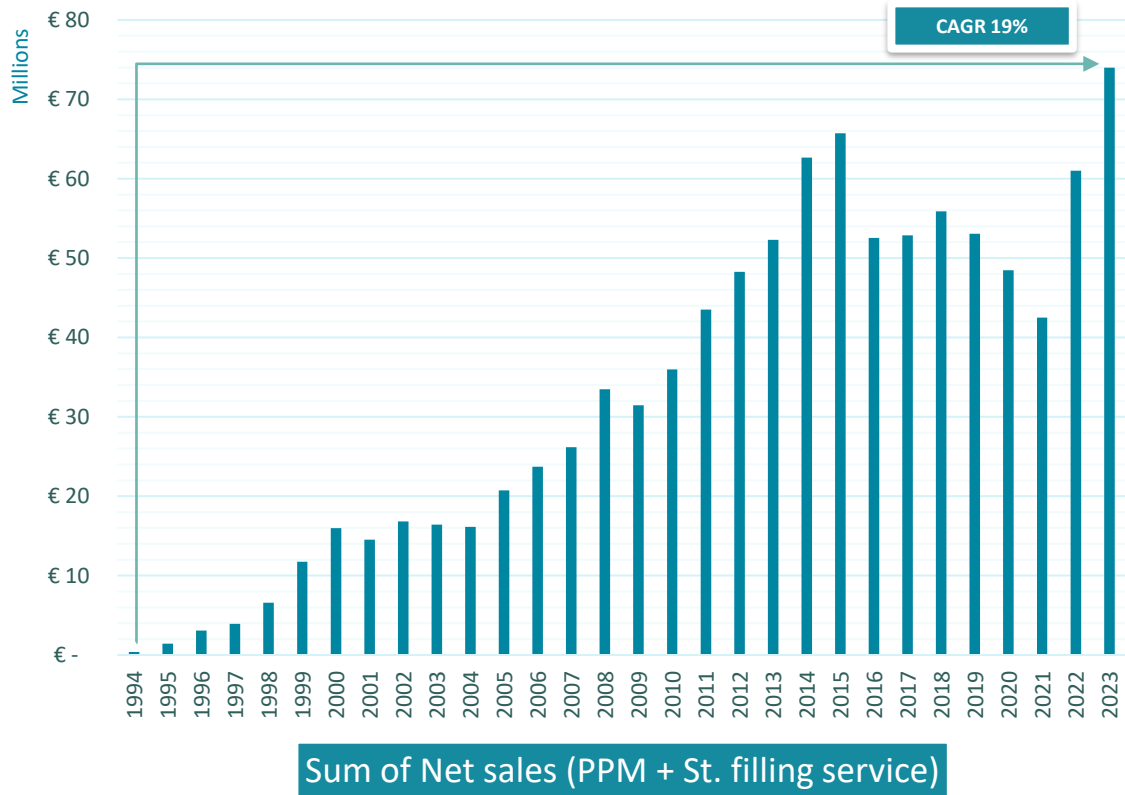
1994

Finished Products
offering development, sterile filling, and delivery for pharmaceutical, medical, and cosmetic applications

1993

COMOD® System Nasal Spray
start of the innovations in dosage systems for preservative-free application

Growth & Success



- 2023 considered the most successful year in our 30-years history.
- We closed 2023 reaching more than 74M€ turnover with a 19% growth rate.

Core business

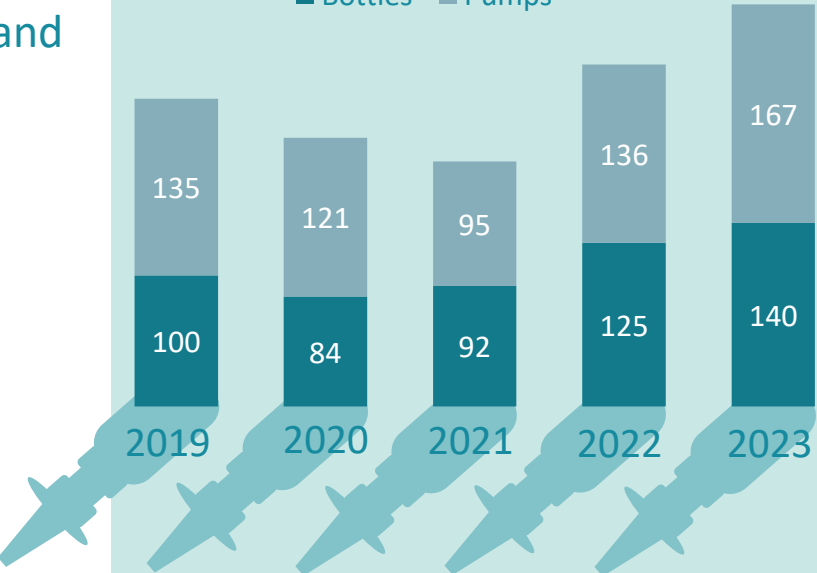


3K[®] pumps and bottles



Total volume in pieces
(Million 3K[®] Pumps + bottles)

■ Bottles ■ Pumps



Our systems are a perfect fit



- Minimizes the risk of product failures due to the usage of unvalidated compounds!
- You need other dosages than our standard ones? We also do customized developments!
- We offer the world's only metered dose nasal dropper for preservative-free applications!

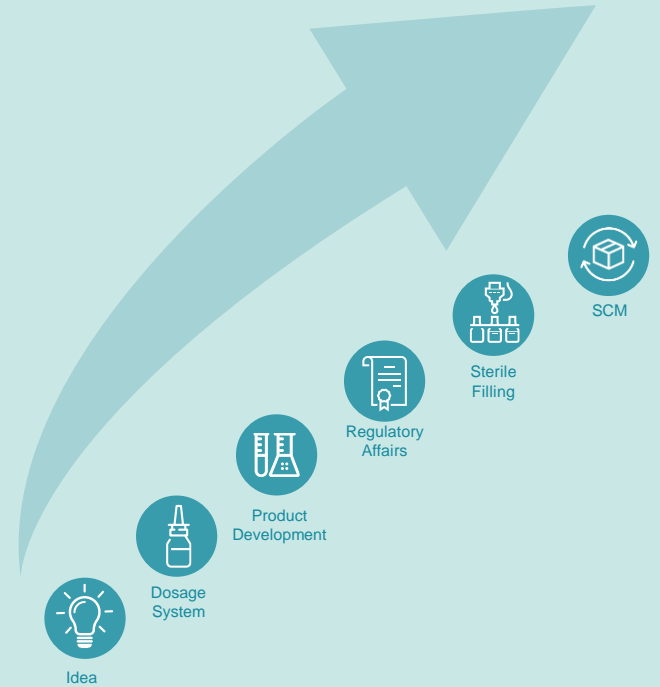
DOSAGE SYSTEMS



Finished Products (ready-to-market & developments)



URSATEC ONE Source
Delivering more than just dosage systems



FINISHED PRODUCTS – 100% preservative-free

White label products ready-to-market

21 Medical Devices

- Nasal Sprays
- Mouth & Throat Sprays
- Ear Sprays
- SOFTBREEZER®
- Breease® / MiniBreease®

3 Cosmetics

- Serum
- Gel
- Dermal Spray

2 Food Supplements

- Mouth and Throat Sprays

Products under development

3 Cosmetics

- Lip Care Spray
- Eye Lid Relieve Spray
- Intimate Care Spray

2 Food Supplements

- Mouth and Throat Sprays

3 Pharmaceuticals

- Xylometazoline
- Oxymetazoline
- Corticosteroids

14 Nasal Sprays

ISOTONIC

- Nasal Spray with 0.9% Sea Salt
- Nasal Spray with 0.63% Sea Salt + 2% Dexpanthenol
- Nasal Spray with 0.63% Sea Salt + 2% Dexpanthenol + Chamomile
- Nasal Spray with 0.63% Sea Salt + 2% Dexpanthenol + Aloe Vera
- Nasal Spray with 0.63% Sea Salt + 3.5% Dexpanthenol
- Nasal Spray with 0.9% Sea Salt + Eucalyptus
- Nasal Spray with 0.9% Sea Salt + Eucalyptus + Menthol
- Nasal Spray with Propionate
- Nasal Spray with 0.7% Salt + Hyaluronic Acid

HYPERTONIC

- Nasal Spray with 2.2% Sea Salt
- Nasal Spray with 4% Sea Salt
- Nasal Spray with 2.2% Sea Salt + 2% Dexpanthenol
- Nasal Spray with 2.2% Sea Salt + Eucalyptus + Menthol
- Nasal Spray with Trehalose

3/1 Mouth and Throat & Ear Sprays

- Mouth & Throat Spray with Propionate
- Mouth & Throat Spray with Bitter Substances
- Mouth & Throat Spray with Melatonin
- Ear Spray with Propionate

4 Inhalative Devices

- SoftBreezer® with 0.9% NaCl
- SoftBreezer® with 3% NaCl
- SoftBreezer® with 6% NaCl
- Breeze® & MiniBreeze®

3 Dermal Sprays

- Serum with Hyaluronic Acid
- Gel with Hyaluronic & Azelaic Acid
- Dermal Spray with Propionate

SOME OF OUR PARTNERS IN THE EU



teva



jgl
Precisus as a drop of water



STADA



VIATRIS



A.Vogel



MitoTherapie

Amounts	10 ml nasal spray	10 ml nasal spray	10ml / 15ml nasal spray	20 ml nasal spray	15 ml nasal spray	50 mouth & throat spray
Price	€7.25	€3.20 (Croatia)	€4.59 / €6.81	€7.70	€7.02	€47.40



DROSSA PHARM
PHARMACEUTICALS



Aphro Celina®



TRUST
WHOLESALE
HAMBURG



bitterfreude



Pharma nordic



apotekets
VIDEN TIL FORSKEL

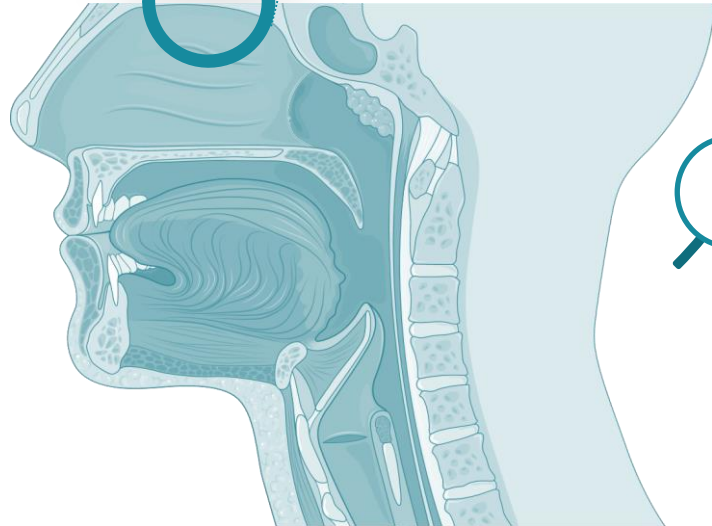
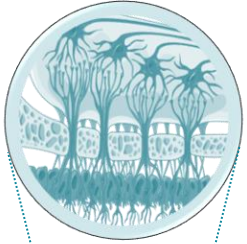
Amounts	10 ml oral drops	100 ml dermal spray	50 ml dermal spray	20 ml mouth & throat spray	20ml nasal spray	20 ml nasal spray
Price	€15.44	€61.90	€6.95	€13.95	€9.95	€7.40

What's next?

- New targets
- New integratives
- New markets



What's next?



- Bypassing the BBB
- Higher bioavailability of drugs
- Lower dosing
- Fewer side effects

New targets



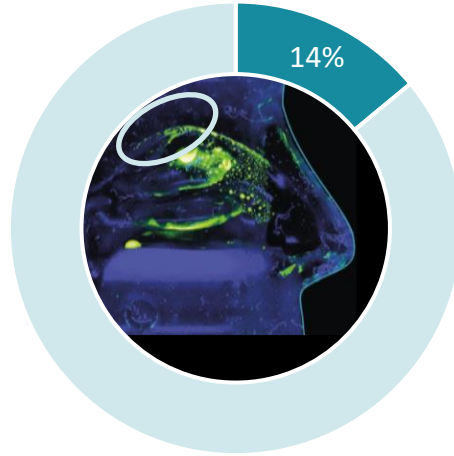
Olfactory region



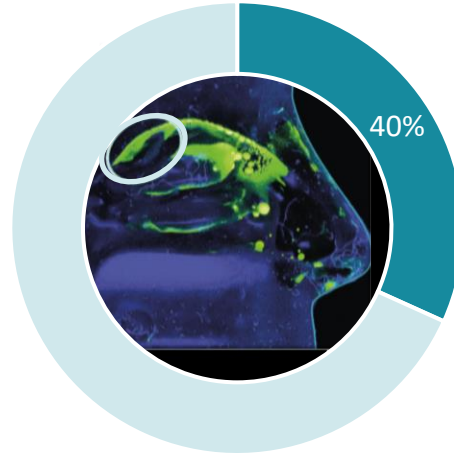
What's next?



Standard Nasal Spray



UltraSoft Nasal Spray



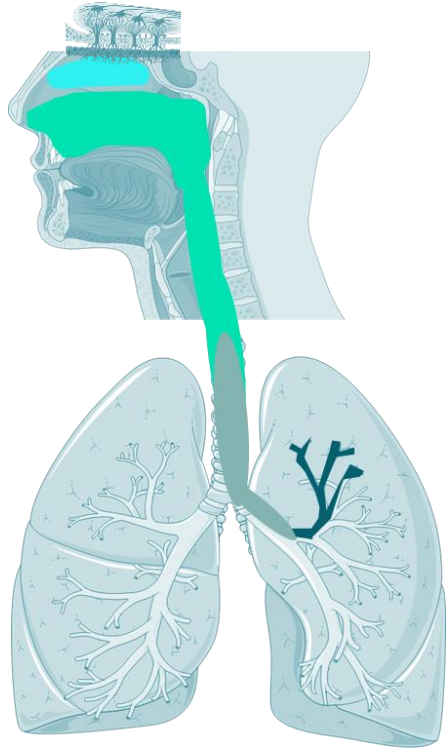
New targets



Olfactory region



What's next?



- Rehydration & protection
- Support of natural cleaning process of respiratory tract
- Dissolving viscous mucus, reduction of symptoms of colds and allergies



New targets



Larynx and deep airways



What's next?



- scheduled medication
- potent drugs
- Safe dosing
- right patient
- right time

New Integratives



Validose



What's next?



- integrated security
- intuitive push-and-twist system
- approved functionality
(US 16 CFR § 1700.20 and ISO 8317)
- compatibility throughout portfolio

New Integratives



Child resistant pump



What's next?

New Integratives



- the world's first breathe-through air – filtering pacifier
- removes 99.9% of pollutants from air
- filters 30% to 100% of inhaled air
- Designed by doctors, made in Sweden



BREEASE®



What's next?



Europe



New Markets

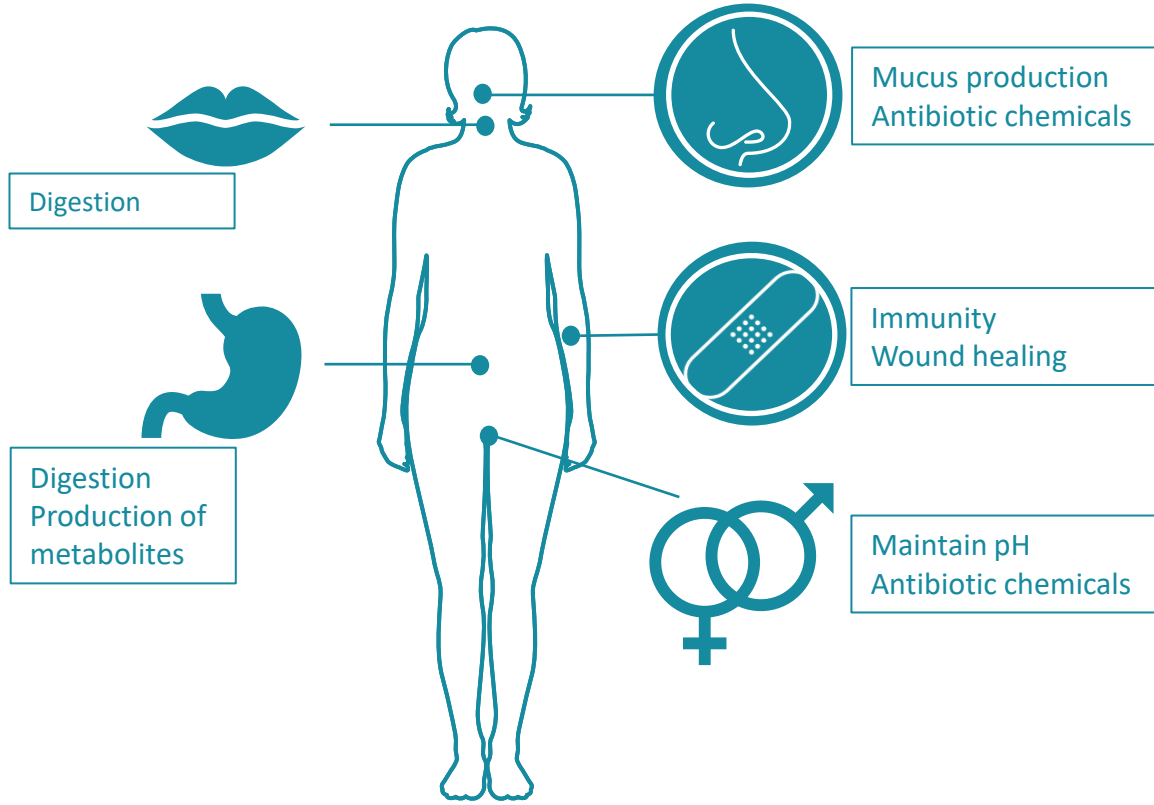


Territories



What's next?

Human Microbiome – the force within



New Markets

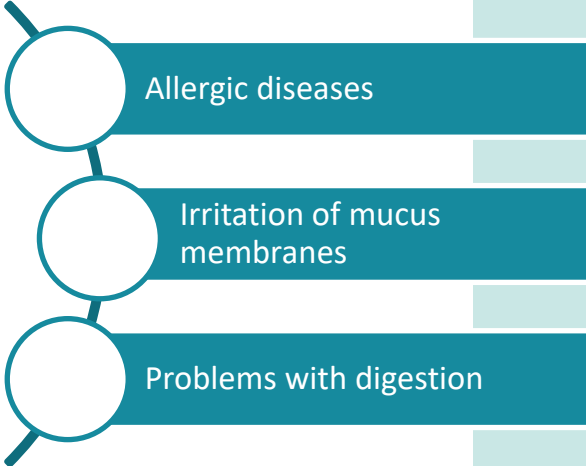


Cosmetics



What's next?

Preservatives in food & food supplements



New Markets



Food supplements



Questions?

Are you interested in receiving further information on our dosage systems for preservative-free application or finished products ready-to-market?



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