

COMPANY
PORTRAIT





We are BIOFARMA GROUP, your global CDMO partner in Health & Beauty Care

We are a global full-service Contract Development and Manufacturing Organisation. Our Partners can trust to Design, Develop and Deliver Health Care and Beauty Care products to the very highest standards.



ABOUT US

Health and Beauty Care Partner, since the beginning

Biofarma Group is a global full-service Contract Development and Manufacturing Organisation, leader in developing, producing, and packaging of food supplements, medical devices, probiotic-based drugs, and cosmetics exclusively for third parties.

Perseverance, consistency, competition and our creative spirit have allowed us to write a success story and have made us not only a great group, but also a reliable partner in the global CDMO market.



BUSINESS MILESTONES OUR STRATEGY IN MOTION

1987

Biofarma foundation

2017

Investment group White Bridge
acquires majority stake in Nutrilinea

2020

Apharm, Biofarma, Claire, Nutrilinea
and Pharcoterm officially formalise
an integration process to constitute
Biofarma Group

2021

International Health Science
joins the Group

2022

Ardian, the world's leading French
private equity group, takes over
majority stake in Biofarma Group
and strengthens the Group's
international footprint with
the acquisition of French Nutraskills

2023

With the joining of USPL, a leading US
company, Biofarma Group becomes
a global CDMO

↳ MERETO DI TOMBA, (ITALY)

**MANUFACTURING SITE
AND HEADQUARTERS**

NUTRACEUTICALS IN SOLID AND LIQUID FORMS,
MEDICAL DEVICES FOR TOPICAL AND ORAL USE,
SPORTS SUPPLEMENTS, COSMETICS

GALLARATE, VARESE (ITALY)

MANUFACTURING SITE

NUTRACEUTICALS IN SOLID FORMS, MEDICAL DEVICES
FOR ORAL USE, SPORTS NUTRITION PRODUCTS,
FOODS FOR SPECIAL MEDICAL PURPOSES

CUSANO MILANINO, MILAN (ITALY)

MANUFACTURING SITE

NUTRACEUTICALS IN SOLID FORMS, MEDICAL DEVICES
FOR ORAL USE, SPORTS NUTRITION PRODUCTS,
FOODS FOR SPECIAL MEDICAL PURPOSES

SAN PIETRO VIMINARIO, PADUA (ITALY)

MANUFACTURING SITE

MEDICAL DEVICES FOR TOPICAL USE, COSMETICS

↳ SÉRENT, BRITTANY (FRANCE)

MANUFACTURING SITE

NUTRACEUTICALS IN SOLID FORMS

L'HERBERGEMENT, PAYS DE LA LOIRE (FRANCE)

MANUFACTURING SITE

NUTRACEUTICALS IN SOLID FORMS

↳ NORTH BRUNSWICK, NEW JERSEY (USA)

MANUFACTURING SITE

SOLID DOSAGE NUTRACEUTICAL PRODUCTS (AVAILABLE
FOR BOTH STANDARD & PROBIOTIC PRODUCTS)

↳ SHANGHAI (CHINA)

MANUFACTURING SITE

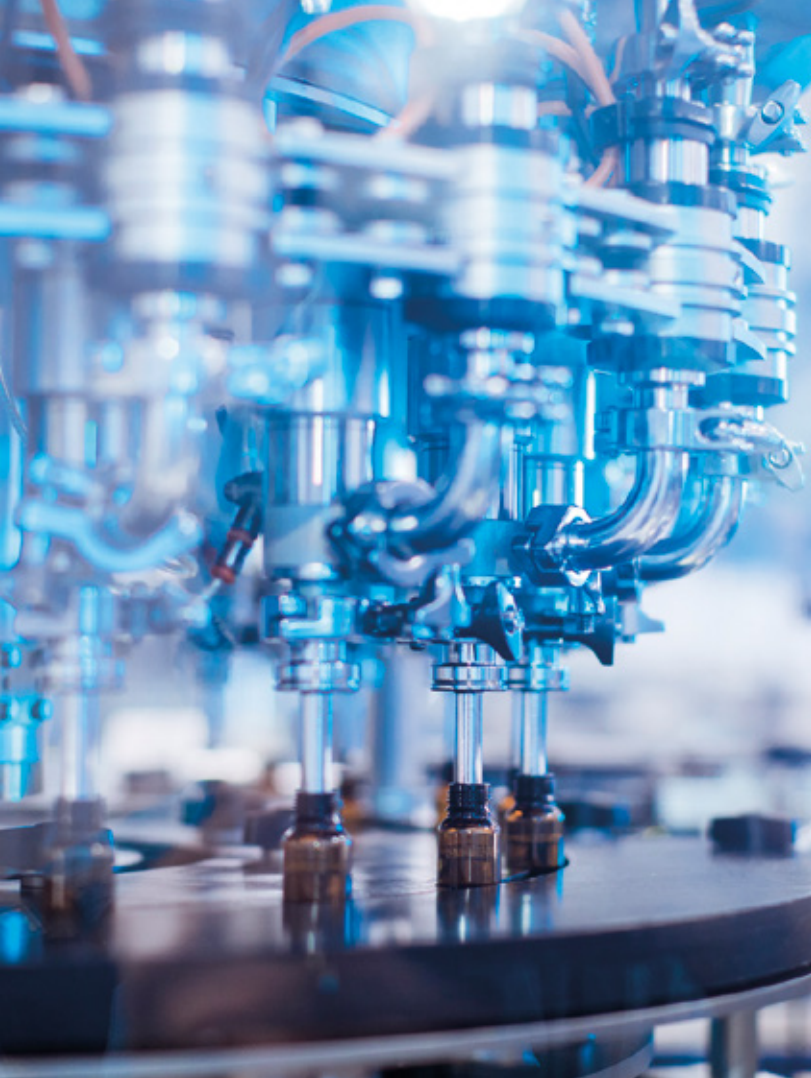
SOURCING & GRANULATION OF BOTANICAL EXTRACTS,
AMINO ACIDS, TRITURATED VITAMINS, SPECIALTY
PRODUCTS & VALUE-ADDED PREMIXES, ESPECIALLY
FOR THE MOST UNIQUE NUTRITIONAL INGREDIENTS



Our Global Development and Manufacturing Footprint

Biofarma Group's headquarters are located in Italy. With more than 1.500 employees and 8 manufacturing sites that geographically cross the continents of Europe, America and Asia, Biofarma ensures a truly global offering. Each plant boasts cutting-edge technological production skills and operates synergistically to meet the customers' requirements.





OUR VISION

Innovation is part of our DNA. It defines us, it makes us unique, it is our hallmark. Staying power, consistency, competition and our creative spirit have allowed us to write a success story and have made us not only a great group, but also a reliable partner in the international CDMO market.



“

Pioneers in a future where innovation is at the service of personalised and sustainable prevention.

”

OUR EXPERTISE



INNOVATION & DEVELOPMENT

Strategic, knowledgeable
partners in Health & Beauty Care

We stand apart. As the only global Health & Beauty Care CDMO, we guide companies from concept to market, offering a seamless pathway to success. By fusing extensive capabilities with a thorough understanding of Health and Beauty Care trends, we are uniquely placed to be the solution for our customers.



MANUFACTURING

The pursuit of meeting quality manufacturing standards, on any scale

Our core business is our industrial expertise. The diversity of our technologies, our mastery of processes and our high quality and regulatory standards allow us to industrialize each of your formulas and manufacture them on a large scale.



PACKAGING

We fill packages of all shapes and sizes, giving your product the flawless presentation your customers deserve

Our expertise: to fill and package your products completely safely. No matter its form, we offer any solution to package your formula in a suitable packaging and deliver a finished product to you.

OUR BUSINESS SCOPE



FOOD SUPPLEMENTS

We are your reliable partner for the development of nutritional supplements. Whether it's developing a new formula or adapting our ready-to-sell products to your customer needs, we work for you to develop and manufacture a successful nutritional supplement.

PROBIOTIC-BASED PRODUCTS

Biofarma Group develops products containing probiotics, released as nutritional supplements and drugs and enriched with galenic forms, including capsules, tablets, powders and the innovative nutritional supplement Oildrop.

The Group boasts two dedicated and independent manufacturing sites in Italy and in US designed to be ISO-8 clean spaces with strict temp, humidity and airflow standards.

KEY FACTS

GALENIC FORMS

TABLETS (MULTI-LAYER, FILM-COATED, CHEWABLE, ODTs, MINI-TABLETS, BEADLETS), CAPSULES, EFFERVESCENT PRODUCTS, POWDERS, LIQUIDS, SOLUBLES

THERAPEUTIC AREAS

IMMUNE SYSTEM, GUT HEALTH, HEART HEALTH, WOMAN HEALTH, METABOLIC HEALTH, MENTAL HEALTH, SUN CARE, KIDS HEALTH, BEAUTY FROM WITHIN, PHYSICAL WELLBEING

KEY FACTS

GALENIC FORMS

OILDROPS, CAPSULES, TABLETS, POWDER

TECHNICAL FEATURES

- "DEDICATED ROOMS", EACH WITH ITS OWN TEMP AND RH CONTROLS
- AVOID OUTSIDE AIR/MOISTURE/CONTAMINATION
- HVAC SYSTEM FOR AIR TREATMENT
- HIGH-SPEED ROLL-UP DOORS, STEEL WALLS, SOLID CEILINGS
- PURIFIED WATER SYSTEM
- DIFFERENTIAL PRESSURE BETWEEN PRIMARY AND SECONDARY ROOMS

Contract develop, manufacture and packaging of supplements, probiotic-based drugs, medical devices and cosmetics: the CDMO market is our core business.



MEDICAL DEVICES

We offer a wide selection of medical devices with CE marking, complete with dossiers and clinical studies, ready for distribution and marketing under the customer's brand in numerous therapeutic areas. We manufacture class IIa, IIb and III medical devices in solid and liquid form. Both topical and oral products address different therapeutic areas for gastrointestinal, oral and oropharyngeal, dermatological, proctological, osteoarticular and vaginal disorders.

KEY FACTS

- CLASSES II A, II B, III
- SOLID AND LIQUID FORMS
- TOPICAL USE AND ORAL ADMINISTRATION
- MANUFACTURING IN ISO 13485-CERTIFIED FACILITIES
- PRIVATE-LABEL MANUFACTURING AND OUT-LICENSING

COSMETICS

At Biofarma Group, our team of beauty experts formulates and creates products with a Beauty In & Out approach for skin, body, hair, sun, tailored precisely for you and your brand. Our chemistry team has developed thousands of best-in-class formulations across every personal care category, from custom development to scale up of existing formula, creating products that keep customers coming back for more.

KEY FACTS

TARGETS

BEAUTY ROUTINE, FEMININE HYGIENE, DERMOCOSMETICS, PEDIATRICS, SPORT

SERVICES

CUSTOM DEVELOPMENT, SCALE-UP OF EXISTING FORMULA, FORMULATION CLEAN UP, STABILITY IMPROVEMENT

FORMATS

EMULSIONS, ACQUEOUS SOLUTIONS, CLEANERS, SOLID FORMULATIONS, GELS, MULTI-PHASE FORMULATIONS, ANIDRO, MASK SOLUTIONS, ALCOHOL-BASED PRODUCTS, OILS, AEROSOL

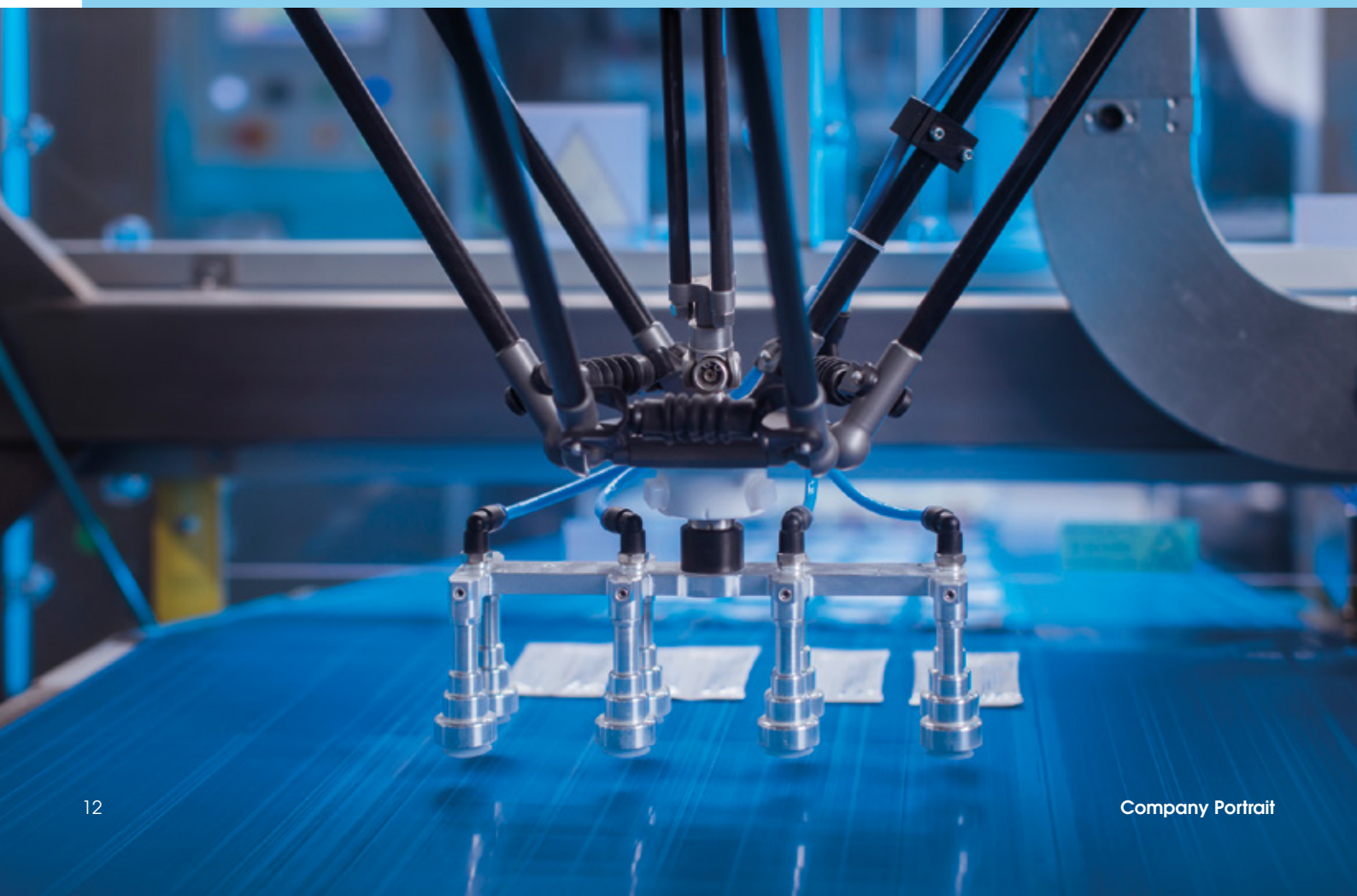
FILLING

BOTTLES, JARS, TUBES, POUCHES, VIALS, AEROSOL, CONTINUOUS SPRAY

CAPABILITIES & TECHNOLOGIES

Generating innovative product ideas can be challenging.

We elevate the customers' development programmes with our dosage technologies. With 8 production sites located in Europe, Usa and China we can offer a wide range of dosage forms and packaging services, meeting the highest standard of quality and reliability. Our core capabilities sit in the worlds of Health & Beauty Care. We've seen and done it all, and we continue to explore new innovations every day.





SOLIDS

TECHNOLOGIES AND DOSAGE FORMS



- **TABLETS**
- **FILM-COATED TABLETS**
- **CHEWABLE TABLETS**
- **BEADLETS**
- **MULTI-LAYER TABLETS**
- **ODTs**
- **EFFERVESCENT PRODUCTS**
- **CAPSULES**
- **CHEWING GUM**
- **SOLID COSMETICS**
- **MINITABS**

PACKAGING SERVICES



- **BLISTERS (ALU-ALU, ALU-PVC)**
- **BOTTLES**
- **SACHETS**
- **STICK PACK**
- **ACTIVE VIALS**
- **PILL JARS**

The background features a complex, abstract geometric pattern of blue lines. The lines are arranged in a way that creates a sense of depth and perspective, resembling a grid or a series of parallel planes that recede into the distance. The colors range from a light, airy blue to a deep, rich navy blue, creating a layered, three-dimensional effect.

SEMI-SOLIDS

TECHNOLOGIES AND DOSAGE FORMS



- EMULSIONS
- GELS
- CREAMS & PASTES
- BUTTERS, SCRUBS, MUDS

PACKAGING SERVICES



- TUBES
- JARS
- BOTTLES
- ROLL-ON
- STICK PACK



liquids

TECHNOLOGIES AND DOSAGE FORMS



- **WATER-BASED PRODUCTS**
- **OIL-BASED PRODUCTS**
- **ALCOHOLIC SOLUTIONS**
- **OILS**
- **SPRAYS**
- **MULTI-PHASIC**

PACKAGING SERVICES



- **AMPOULES**
- **VIALS**
- **MULTI-PHASIC**
- **BOTTLES (GLASS&PLASTIC)**
- **SACHET**
- **STICK PACK**
- **DRY-CAP & M-CAP VIALS**

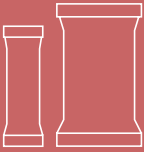
POWDERS

TECHNOLOGIES AND DOSAGE FORMS



- MICROENCAPSULATED POWDERS
- GRANULES
- ORO-SOLUBLE POWDERS
- WATER-DISPERSIBLE POWDERS
- COSMETICS MIXTURES

PACKAGING SERVICES



- STICK PACK
- SACHET
- JARS
- BOTTLES
- T-WIN STICK PACK



AEROSOL

PACKAGING SERVICES



- **SPRAY AEROSOL**
- **BOV – BAG-ON-VALVE**
- **PUMP SPRAY**



A VALUE CHAIN OF QUALITY SERVICES

Our consolidated experience and the constant nurturing of expertise guarantee our clients a turnkey service and a supply chain that is monitored and guaranteed from start to finish – from development through to delivery of the finished product.

RESEARCH & DEVELOPMENT THE INNOVATION THAT IS SHAPING THE FUTURE

True to our conviction of the value of people and their skill sets as a distinguishing feature. This is why our Research & Development labs are staffed by over 50 specialists with specific expertise in the supplement, medical device and cosmetics sectors that form our core business.

Our researchers develop novel concepts, products, and production processes that allow us to fulfil and foresee our client's needs, a factor of strategic importance for a CDMO. Cutting-edge equipment and partnerships with national and international research institutes constitute the added value that allows us to drive a fluid and reliable circulation of technical and scientific knowledge at an international level.





RESEARCH & INNOVATION CENTRE BUILDING THE FUTURE OF WELL-BEING TOGETHER

In Biofarma Group's vision lies the ambition of the Group and of each of us: to be the first to design a future where innovation is at the service of personalised and sustainable prevention. This is why we have created in our organisation, a team of professionals who every day are sparks and constant stimulus for development and improvement oriented towards a unique and differentiating future: a permanent look at the future, with the awareness that we no longer and only have to rely on internal ideas and resources but also on external solutions, knowledge and technological expertise, thanks to an ecosystem of innovators made up of start-ups, universities, research institutes and suppliers.



DEVELOPMENT CENTRE FROM IDEA TO PRODUCT: OUR EXPERIENCE AT THE SERVICE OF CUSTOMERS

We turn projects into solid products with a high innovation content, always putting the customer's needs at the centre and following the customer throughout the realisation process. This is possible thanks to a Development team of more than 50 experts with strong multi-sector technical skills ranging from nutraceuticals, cosmetics, medical devices and probiotics. Flexibility, open-mindedness and the ability to adapt to any type of request are the pillars and cornerstones of the team's work, which starts with an idea, continues with galenic development and is completed with its industrialisation.

KEY FACTS

- 7 R&D laboratories in Europe, US and China
- 190 patents worldwide
- 50 researchers worldwide
- 2000 projects developed every year
- 6% of turnover invested in R&D

QUALITY CONTROL EXCELLENCE THE PURSUIT OF MEETING QUALITY ASSURANCE STANDARDS, ON ANY SCALE

On-going innovation is synonymous with consistent quality. This is the guarantee provided by our laboratories through the development, fine-tuning, transfer and validation of methods of analysis. Our Chemistry & Physics and Microbiology Labs are staffed by highly-skilled professionals who work in concert with prestigious research institutes and universities and can count on sophisticated analytical equipment. The Quality Control Laboratory of the Mereto site has been AIFA-certified since 2016.



REGULATORY SERVICES NAVIGATING REGULATORY COMPLEXITIES TO ACHIEVE SUCCESSFUL REGISTRATION

Our team of highly-qualified experts provides customized regulatory packages that meet the needs of companies that intend to obtain and maintain the authorization required to place their products on the market.

Regulatory activities and functions:

- Preparation of technical files
- Issuance of technical documentation for starting materials
- Issuance of technical documentation for packaging materials
- Development of category-specific Technical Files
- Declarations of conformity with applicable regulations
- Issuance of documentation required for foreign marketing authorisation applications





OUR CERTIFICATIONS:
NOT ONLY A COMMITMENT,
BUT A TRUE VALUE

MERETO PLANT, ITALY

- GMP PHARMA AIFA
- FOOD MANUFACTURING LICENCE
- PET FOOD SUPPLEMENT AUTHORIZATION (ART 10 OF REG. 183/2005/CE)
- GMP CRF TITLE 21, VOL2, PART 111
- FDA REGISTRATION
- ORGANIC FOOD
- ISO 13485
- ISO 22716
- IFS HCP-HOUSEHOLD AND PERSONAL CARE, scope 1
- KOSHER
- HALAL
- COSMOS
- RSPO MASS BALANCE
- ISO 14001:2016
- ISO 45001:2018

GALLARATE PLANT, ITALY

- ISO 13485:2016
- ISO 9001:2015
- GMP CRF TITLE 21, VOL2, PART 111
- PET FOOD SUPPLEMENT AUTHORIZATION (ART 10 OF REG. 183/2005/CE)
- FDA REGISTRATION
- FOOD SAFETY SYSTEM CERTIFICATION FSSC 22000
- HALAL
- KOSHER
- BIO

SAN PIETRO VIMINARIO PLANT, ITALY

- ISO 13485
- ISO 22716
- FDA registration

CUSANO MILANINO PLANT, ITALY

- ISO 13485
- ISO 9001
- GMP CRF TITLE 21, VOL2, PART 111
- FOOD SAFETY SYSTEM CERTIFICATION FSSC 22000

SÉRENT PLANT, FRANCE

- ISO 22000, Ecocert
- FFL (Fair for Life)
- NF EN 17444 (anti-dopping)

L'HERBERGEMENT, PAYS DE LA LOIRE, FRANCE

- ISO 22000, Ecocert
- FFL (Fair for Life)
- NF EN 17444 (anti-dopping)
- FDA registration

NORTH BRUNSWICK, NEW JERSEY, USA

- FDA Food Facility Registration
- NJ State License
- NSF Certificate (NSF/ANSI 455-2 – 2021)
- UL Certificate (21 CFR Part 111: 4-2022 & 21 CFR Part 117)
- EcoCert Product Certificate (USDA organic regulations, CFR Part 205 – National Organic Program)
- Halal Product Specific Certification
- Kosher Product Specific Certification
- USP Certificate (21 CFR Part 111 & 21 CFR Part 117)

SHANGHAI, CHINA

- Registration Certificate for Export Food Production Enterprise
- NSF GMP Registration program requirements of NSF/ANSI 455-2 - 2021 (21CFR Part 111, 21 CFR Part 117, 21 CFR Part 11, 21 CFR Part 1.5 Subpart L & 21 CFR Part 1.9 Subpart O)
- Intertek GMP 21 CFR Part 210 & 211 (2020)

CONTRACT MANUFACTURING STATE-OF-THE-ART MANUFACTURING FOR SUCCESS AT ANY SCALE

Getting to market as quickly as possible is critical to stay ahead of competitors. For that, companies need advanced manufacturing capabilities that can deliver both speed and scale, without compromising on product quality and consistency. Our 8 production facilities geographically cross the continents of Europe, America and Asia to ensure a truly global offering of our production capacity. Each plant boasts cutting-edge technological and production skills and operates synergistically to meet all our customers' requirements.

KEY FACTS

OUR CAPABILITIES BY PLANT

PLANT	FS LIQUIDS	FS SOLIDS	MD	COSMETICS	PROBIOTICS
Mereto di Tomba - ITA	🔩	🔩	🔩	🔩	🔩
Gallarate - ITA		🔩	🔩		🔩
Cusano Milanino - ITA		🔩	🔩		
San Pietro Viminario - ITA			🔩	🔩	
Sérent - FRANCE		🔩			
L'Hembergement - FRANCE		🔩			
New Jersey - US		🔩			🔩
Shanghai - CHINA		🔩*			

* Granulation

BEST-IN-CLASS TECHNOLOGIES



BI-PHASIC RELEASE VIALS M-CAP & DRY-CAP



Dry-Cap and M-Cap are based on a special two-phase packaging technology making it possible to enclose and at the same time separate in the same main pack, the solid component (powder) and liquid component of the product. This type of packaging is particularly well-suited to probiotic-based drugs, but it can also be used for vitamins, minerals and other micronutrients.



BEADLETS

Spherical, free-flowing granule wherein the core is made of different materials according to the need and the active ingredient(s) is present in the top layer. Beadlets can be designed as per the formulation requirement and are filled into capsules.



MINI-TABLETS

A solid oral dosage form refers to a smaller size than a standard tablet – typically 1.8 to 2mm in size. Mini-Tabs can be offered as a stand-alone product packaged in sachets or as an encapsulated delivery format.



MICROENCAPSULATION

Microencapsulation is a process by which a protective coating is applied around the core. The matrix keeps an active ingredient locked in and stabilized until the release of the material is desired.



MULTI-LAYER TABLETS

Technology for the oral administration - in a single product - of formulations with active substances or mixtures of active ingredients for diversified sustained and controlled release, for a more efficacious action in the body.



POWDER STICK PACK DELIVERY - T-WIN



T-Win is a patented powder packaging system. A sachet with two separate chambers makes it possible to package different but mixable powders that need to be kept separate until use. The two chambers can be opened at the same time with a single gesture.



NANOCOSMETICS

Nanocosmetic beauty care products range from anti-wrinkles, cleansers, masks, gels, creams and are formulated using different nanotechnology systems to benefit from more stable and confer controlled release, enhanced biocompatibility and enhanced texture and skin feel.



BAG-ON-VALVE

BOV technology has revolutionized the production of aerosols pressurised with liquid or compressed gases. The product is contained inside a bag connected to the valve, that is immersed in a non-chemical, non-flammable compressed air-based propellant that guarantees absolute safety and does away with emissions that are harmful for the environment.



SOLID COSMETICS

Biofarma group has many years of experience producing innovative high-performance cosmetics with solid formulations and sustainable packaging. Solid cosmetics, produced without or with a small amount of water, have concentrated formulas rich in active ingredients that make them more durable than traditional products, even without additional preservatives.

SUSTAINABLE MIND

Biofarma Group has always cared greatly about environmental and social sustainability, well aware that each company must play its part in designing a world that can find the right balance between the use of resources, wellbeing and inclusion.



SUSTAINABILITY REPORT

Transparency towards our stakeholders is a fundamental principle that guides our Group in all its activities. This desire for transparency also translates into our decision to draft an annual, voluntary, Sustainability Report for the Group. Published for the first time in 2021, the document reports each year on the Company's sustainability journey, reflecting its commitment across the globe through its main businesses.



SEDEX MEMBER

Since 2020 the Mereto site is part of Sedex, the international organisation that helps companies to promote the accountable and sustainable business practices adopted and use responsible procurement sources.



Social accountability is an essential daily principle for all of us that inspires us to adopt good practices both on company premises and elsewhere.



WE JOINED UNITED NATIONS GLOBAL COMPACT

We have decided to take a stand by joining the United Nations Global Compact, as part of the Italian network of just over 500 companies, and we are one of the first Italian members of the First Movers Coalition linked to the World Economic Forum.



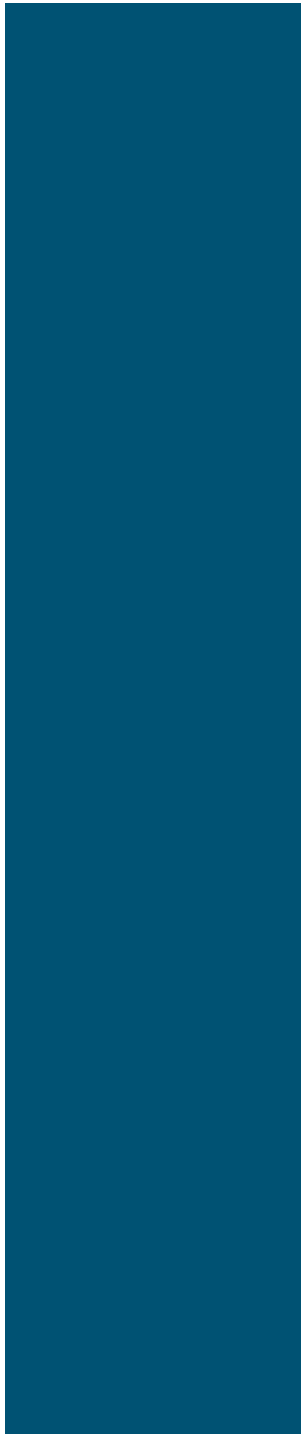
SOCIALLY ACCOUNTABLE: OUR GOODWILL PROJECTS

Biofarma Group has been supporting Progetto Madagascar since 2016, with the intention of producing medicines and providing the healthcare required to guarantee the treatment and survival of local children and families.



ARTE&LIBRO PROJECT

In January 2019, Biofarma Group teamed up with Cooperativa Arte e Libro in Udine to launch a scheme to promote the employment of people with significant physical and mental disabilities. The initiative has made it possible to find jobs for and train disabled individuals in a context that is suited to their needs, by involving them in a professional project able to restore their self-esteem, dignity, motivation and sense of participation.





PEOPLE AT THE CENTRE

People are at the heart of Biofarma Group's corporate vision and play an active role of a broader project that goes beyond the workplace.

The Group looks ahead, promoting tailored and continuous learning, career paths for the development of professional skills and empowerment of personal strengths to encourage its over 1.500 employees to become leading actors and Ambassadors of the Company. In fact, in Biofarma Group the development of the individual qualities and transversal skills are essential aspects for the human and professional growth of the collaborators, whose actions are crucial for our success. The Group has been certified as a Top Employer 2024 in Italy, in recognition of our commitment to the development and well-being of our employees and a better world of work.



